



**2023**  
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SUPPLIER SUMMIT

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Mission Systems

# Enterprise Procurement

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**Senior Director Enterprise Procurement**

# Enterprise Procurement At-A-Glance



Annual Spend: ~\$1.5B  
Direct Material: ~\$1B



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# Enterprise Procurement At-A-Glance



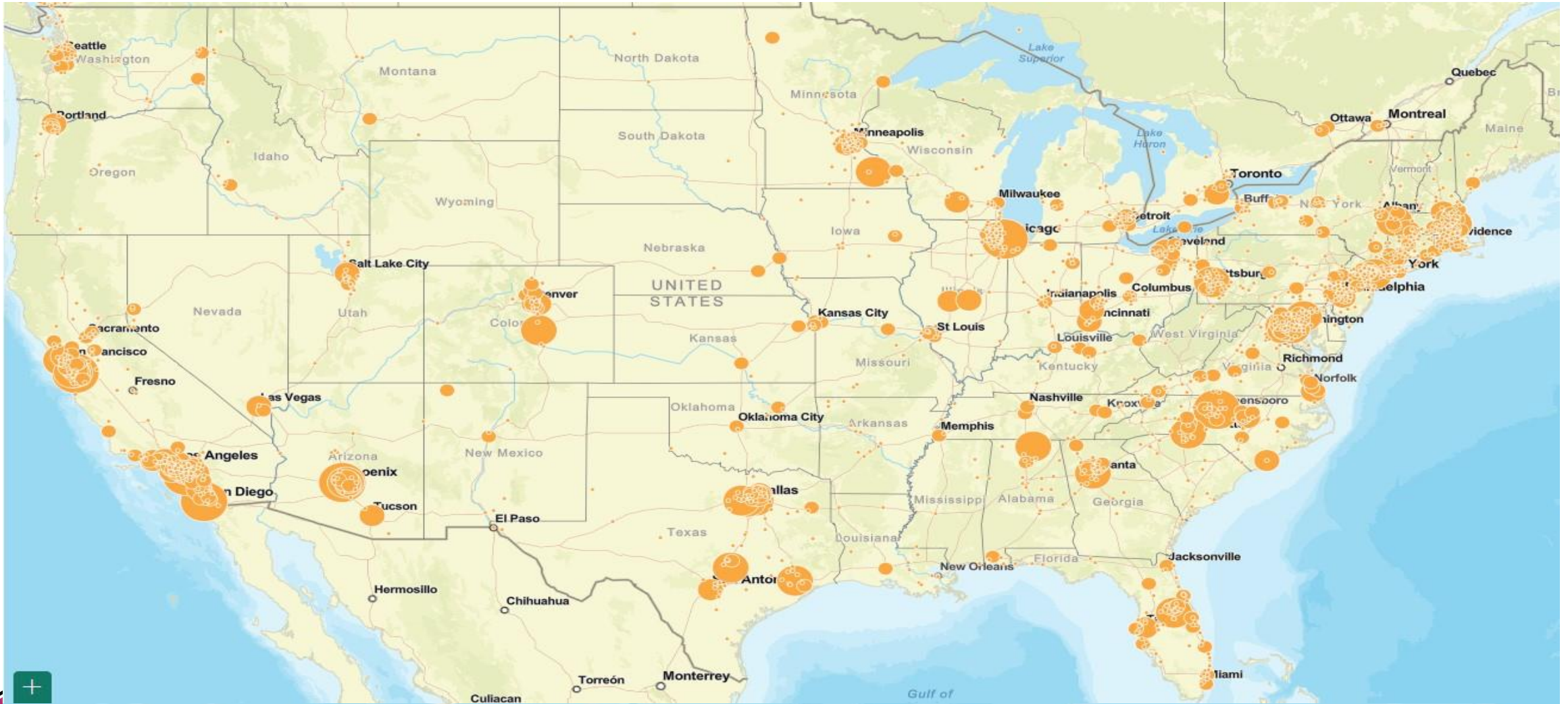
- Purchase Orders per Year: ~60,000
- Suppliers per Year: ~3500



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# Active Suppliers



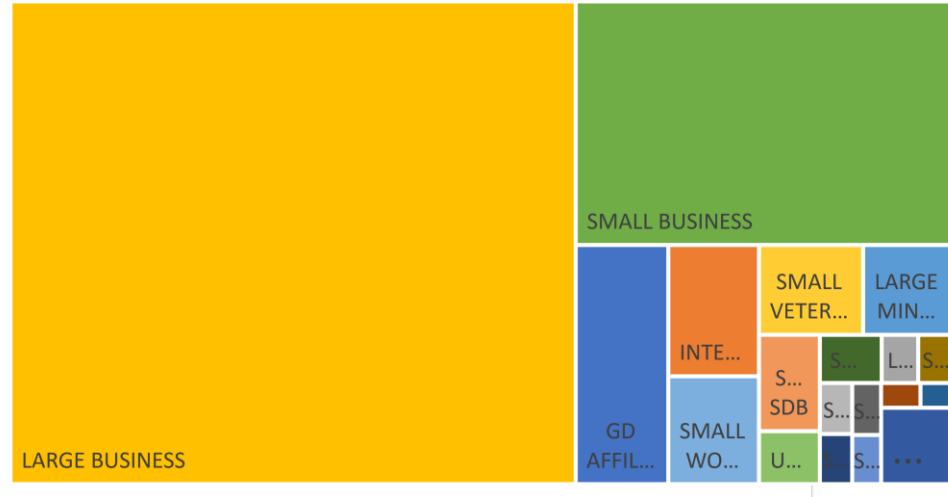
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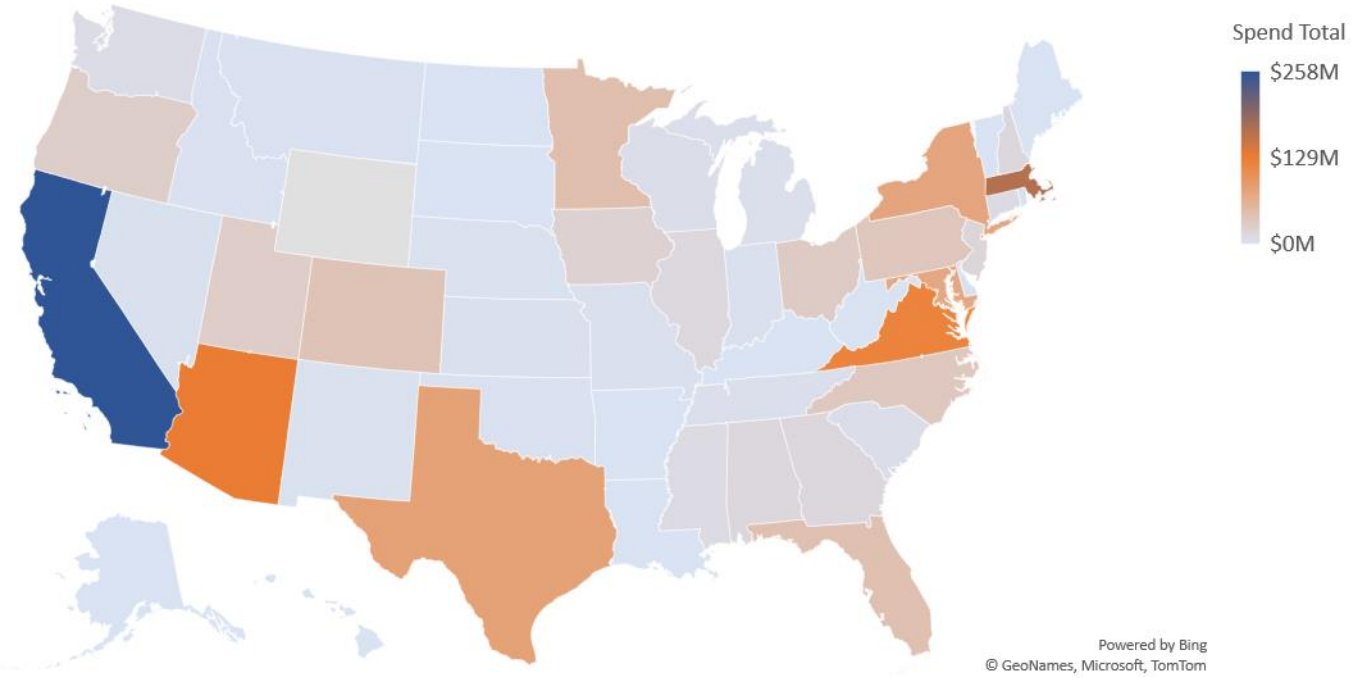
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# Supplier Spend

Spend by Supplier Class



GDMS Spend by State



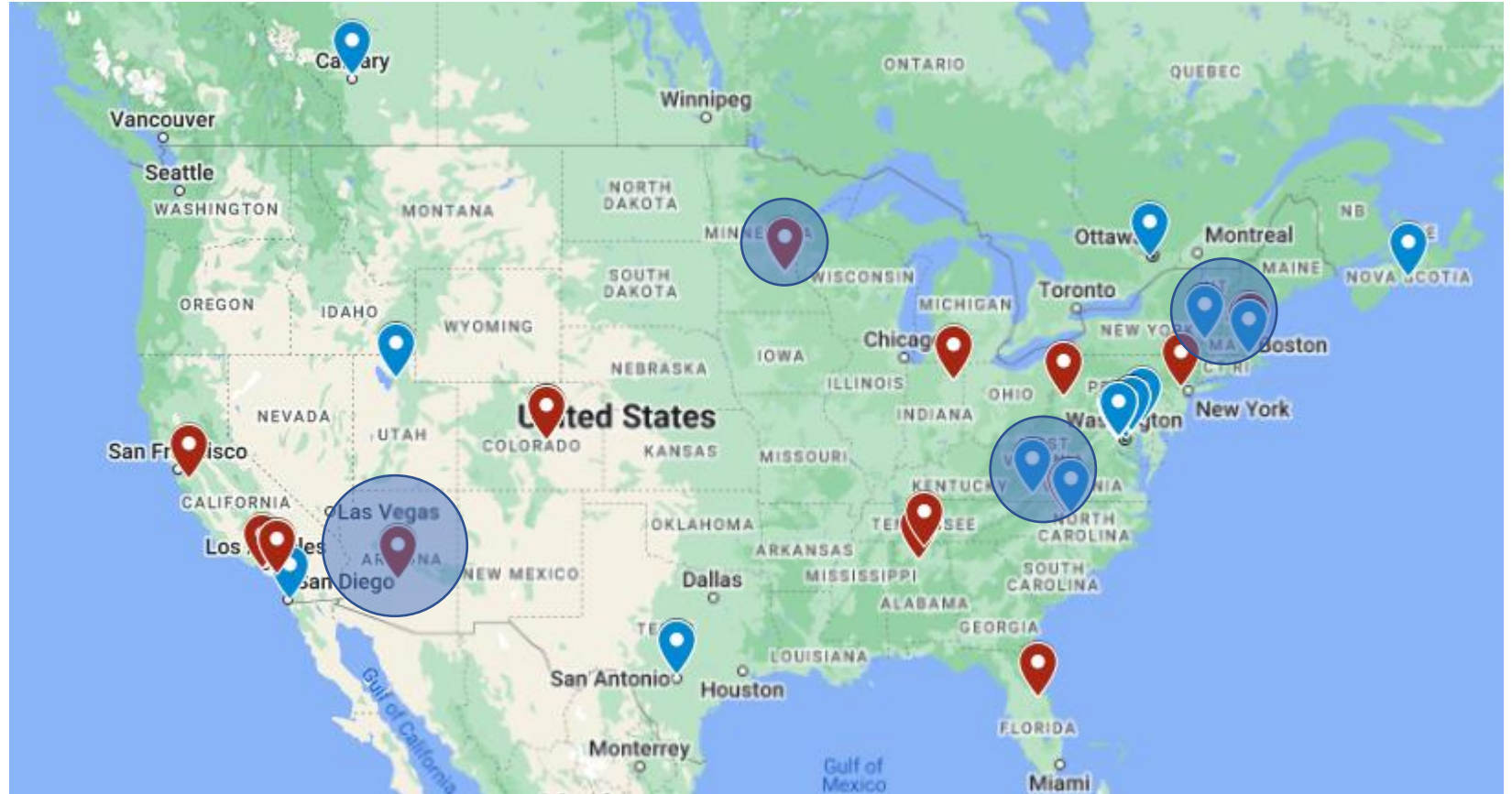
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# EP Employees

- 125 Employees scattered over 20 states
- Average Experience: 19 years
- Average Tenure: 10 Years



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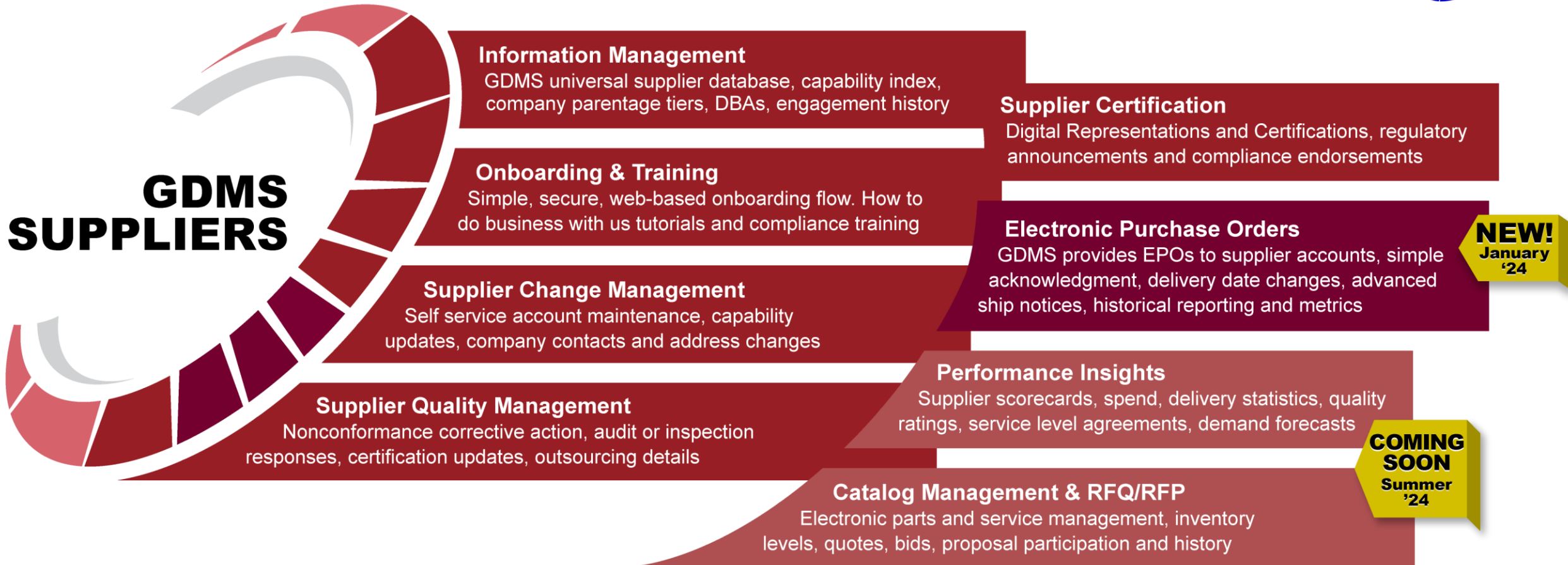
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# Commodity Structure



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# Questions?



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