#### **GENERAL DYNAMICS** Mission Systems



#### **Supplier 360 – Existing Supplier Training**

October 2020

### Welcome to Supplier 360!

- Welcome to Supplier 360, the new GDMS Supplier Portal.
- From within this portal, Suppliers will be able to manager their information and communicate with GDMS personnel via the "Discussion" (Chatter) feature
- As one of our existing Suppliers, we have created an account for you and populated it with data from our existing database.
- Before we fully activate your account, we need Suppliers to review their information, make any necessary updates and fill in any missing information

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### Password set-up and Logging in

- 1. When you receive your S360 e-mail invite, it will contain 2 links
  - One link will be to set up your S360 Password
  - One link will be for our Supplier 360 page where you can find instructions and a link to the S360 log in page.
- 2. Password requirements are as follows:
  - 8 Characters
  - Must include numbers, upper and lowercase letters and special characters
  - Password question cannot contain Password
- 3. Once your password has been created, the login page for the next time you log in will be:

https://supplier360gdms.force.com/SupplierForce/login

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## **Recommended Browsers**

Supplier 360 will not work properly with the Internet Explorer web browser. We recommend:

- Google Chrome
- Mozilla Firefox
- Microsoft Edge







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# Supplier Homepage

**Reps And Certs** Home Onboarding

Survey

Welcome to \$360 Suppliers Management Tool

#### Your action required! Please navigate to Onboarding tab to provide required information

Help

GDMS Supply Chain Management Systems is pleased to announce the arrival of Supplier 360. This new tool combines supplier on boarding, supplier relationship management, and supplier compliance in to one seamless workflow

What are the benefits of this change?

- · Centralized Supplier Information across all GDMS procurement systems
- · Electronic Communication and process workflow for reps and certs
- · Web based Portal that allows suppliers to directly onboard and update with Self Service feature

Helpful Links:



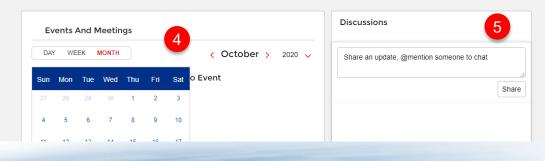
- Supplier S360 Training
- Have Questions? E-mail: S360@od-ms.com

Financial Health Rating (FHR™) Network by RapidRatings

Have a Question? Please visit the FHR Network Help Center and Membership Benefits page

3 Already a member of RapidRatings FHR Network? Please login to your account and approve the FHR with GDMS

. Don't see a pending share request in the FHR Network? Please request to share your FHR with GDMS by emailing E-mail: FHRNetworkSupport@rapidratings.com.



When you log into S360, you will be brought to your Supplier Homepage. On this page you will find.

- 1. Links to the following tabs where you will provide info as required
  - Onboarding ٠
  - Reps and Cert
  - Survey ٠
- 2. "Helpful Links" to Training and the e-mail address for our S360 support.
- Information about joining our Rapid Ratings FHR Network
- 4. A calendar for "Events and Meetings".
- 5. "Discussions" chat window where you can chatter and with your GD points of contact.

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# **Onboarding Tab**

nlier360adms.cs32.force.com/SupplierForce/s/

TEST SUPF Supplier Actio	PLIER 101 n Required • Oct 28, 2020						
Supplier A	ction Required		Internal R	eviews		Active	1
	<u>&gt;</u>						
Account Cont	acts Sites Question	s Attachm					Submit
			2				
Your Account	details. Click any pencil icc	in to open the	fields for ed	liting.			
	etail						
Account De *Account Name	etail			Account ID	GD00012945		
✓ Account De				Account ID	GD00012945		
Account De     Account Name	TEST SUPPLIER 101			Account ID	GD00012945		
Account De     Account Name     Supplier Inf	TEST SUPPLIER 101			Account ID Parent Account ID	GD00012945		
Account De  Account Name  Supplier DBA Name	TEST SUPPLIER 101			Parent Account ID	GD00012945		
Account De     Account Name     Supplier Inf	TEST SUPPLIER 101				GD00012945		

The "Onboarding" tab is where you will fill in all of the information General Dynamics Mission Systems will need to approver your account.

- 1. At the top you sill see a status bar. This will tell you at what stage of the approval process your account is in.
- 2. There are 5 tabs that need to be completed for the onboarding process.
- 3. When you have completed the information all the tabs, you will use the "Submit" button to submit to General Dynamics

Your Account	details. Click any pencil icon to	open the fields for e	diting.	
✓ Account De	tail			1
*Account Name	TEST SUPPLIER 101	/	Account ID	GD00012945
✓ Supplier Inf	ormation			
Supplier DBA Name		/	Parent Account ID	
*Supplier Tay ID			Cone Code	

✓ Account Detail	
* Account Name TEST SUPPLIER 101	* Account ID GD00012945
✓ Supplier Information	
Supplier DBA Name Supplier 1	Parent Account ID Search Accounts Q Cage Code
Supplier DUNS	Website
* Supplier Capabilities	

1. To Start entering your information on the Account Tab, click any pencil icon on the screen. This will open up the fields for editing.

2 . Fields with an asterisk are required. But you should answer all other questions that are applicable

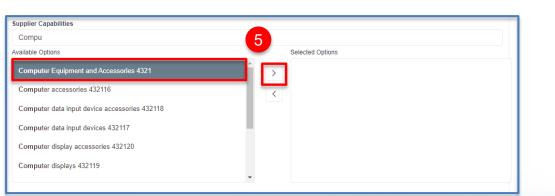
3 . Fields that are greyed out cannot be adjusted by the Supplier. They will be completed by GD

As an existing Supplier, some information may already be populated. Please add to or correct as necessary

Supplier Capabilities	4
Compu	
Available Options	Selected Options
Computer Equipment and Accessories 4321	>
Computer accessories 432116	<
Computer data input device accessories 432118	
Computer data input devices 432117	
Computer display accessories 432120	
Computer displays 432119	
	•

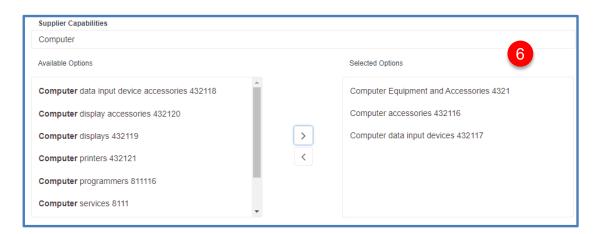
4. To fill in the "Supplier Capabilities" and "NAICS Codes", start typing a category in the field above the available options. In this example, the start of the word "computers" has been entered. The available options list will jump to the first entry that contains that word.

5. Highlight the applicable category and click the right arrow to move it to the "Selected Options box



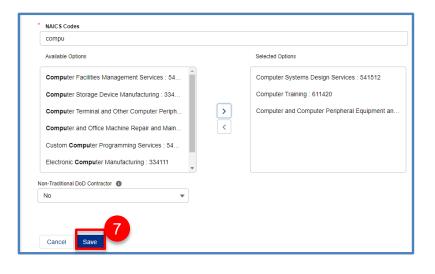


8



5. You can select as many categories as applicable.

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7 . When you have filled in all of your fields, click the "Save" button.

8. Then scroll back to the top of the page and click the "Contacts" tab to move on.

TEST SUPPLIER 101 Supplier Action Required • Oct 28, 2	020
Supplier Action Required	Internal Reviews
Account Contacts S. Que	estions Attachments
Your Account details. Click any per	ncil icon to open the fields for editing.
Cancel Save	
✓ Account Detail	
* Account Name	* Account ID
TEST SUPPLIER 101	GD00012945
✓ Supplier Information	

### **Contacts Tab**

Account	Contacts	Sites	Questions	Attachments	
Your	Contacts. Ens	sure that th	ne roles Qualit	ty Rep, Compliand	ce Rep, and Sales Rep are a
🌡 Add	Contacts				
Addeo	Contacts				
J	OE SYMES				1 Edit
J	OE SYMES				
III A	OE SYMES				
Role Phor	OE SYMES		3.com.invalid	7259	

You will be brought to the "Contacts" tab where you will have the ability at edit your own contact information and add additional contacts.

1. First, edit your own information by clicking the "Edit" button next to your name.

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#### **Contacts Tab**

If necessary, this contact can be activated/deactivated by a "Primary" Contact for your company. * First Name * Last Name JOE SYMES Title * Email [symes@123.com.invalid7259 Fax * Phone 2 55555555 Phone 2 State of the primary Contact? * Role (Your Contacts. Ensure that the roles Qualit Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.) Accounts Payable 3 CEO 3 Compliance Rep Contracts Quality Rep Sales Rep Technical Rep Other	JOE	SYMES
JOE SYMES Title *Email SYMES Title *Email Symes@123.com.invalid7259 Fax *Phone 2 55555555  Fax *Compliance Rep, and Sales Rep are assigned to at least one contact.) Accounts Payable 3 CEO Contracts Compliance Rep Contracts Compliance Rep Contracts Compliance Rep Sales Rep Technical Rep		I/deactivated by a "Primary" Contact for your
Title  Title  *Email  [symes@123.com.invalid7259  Fax  Phone  55555555  S  S  S  S  C  Compliance Rep, and Sales Rep are assigned to at least one contact.)  Accounts Payable  CEO  CEO  Compliance Rep  Contracts  Quality Rep  Sales Rep  Technical Rep	* First Name	* Last Name
isymes@123.com.invalid7259         Fax       * Phone         55555555       2         is A Primary Contact?         * Role (Your Contacts. Ensure that the roles Quality Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.)       Is A Primary Contact?         Accounts Payable       3         CEO       3         Compliance Rep       Contracts         Quality Rep       Sales Rep         Technical Rep       Technical Rep	JOE	SYMES
Fax *Phone 2 5555555555 Is A Primary Contact? *Role (Your Contacts. Ensure that the roles Qualit Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.) Accounts Payable CEO Compliance Rep Contracts Quality Rep Sales Rep Technical Rep	Title	*Email
<ul> <li>Role (Your Contacts. Ensure that the roles Quality Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.)</li> <li>Accounts Payable</li> <li>CEO</li> <li>Compliance Rep</li> <li>Contracts</li> <li>Quality Rep</li> <li>Sales Rep</li> <li>Technical Rep</li> </ul>		jsymes@123.com.invalid7259
* Role (Your Contacts. Ensure that the roles Qualit Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.) Accounts Payable CEO Compliance Rep Contracts Quality Rep Sales Rep Technical Rep	Fax	*Phone
<ul> <li>* Role (Your Contacts. Ensure that the roles Quality Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.)</li> <li>Accounts Payable</li> <li>CEO</li> <li>Compliance Rep</li> <li>Contracts</li> <li>Quality Rep</li> <li>Sales Rep</li> <li>Technical Rep</li> </ul>		555555555
Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.) Accounts Payable CEO Compliance Rep Contracts Quality Rep Sales Rep Technical Rep		Is A Primary Contact?
	Rep, Compliance Rep, and Sales Rep are assigned to at least one contact.) Accounts Payable CEO Compliance Rep Contracts Quality Rep Sales Rep Technical Rep	

A window will pop up allowing you to edit and update your information. Be sure fields with an asterisk are completed

2. As the initial Point of Contact, you will default to the "Primary" contact. You can change this, as necessary, after you assign more contacts. But there must be at least 1 primary contact assigned. Primary Contacts have the ability to edit the account info. There can be more than one per account

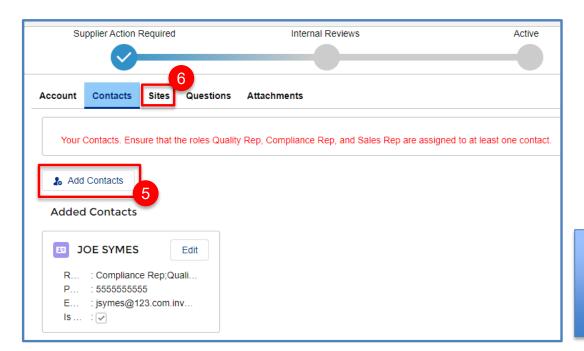
3. The following "Roles" must be assigned to someone in order to submit your information back to GD.

- Compliance Rep
- Quality Rep
- Sales Rep

The roles can be assigned to one person, or split up among multiple POCs. But all roles must be assigned at time of submittal

4. When you are done, click "Save"

### **Contacts Tab**



You will be brought back to the main Contacts screen.

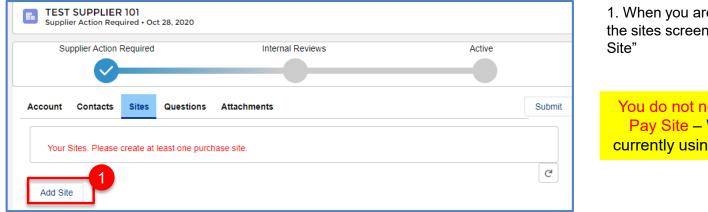
5. If you have additional contacts to add, click the "Add" Contacts" button.

6. If you have no additional contacts to add, click the "Sites" tab to move on.

If we have contacts for your Company listed that should be inactivated because the changed roles or are no longer with your company, please notify us at <u>S360@gd-ms.com</u> and we will deactivate

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#### **Sites Tab**



1. When you are brought to the sites screen, click "Add

You do not need to add a Pay Site – We are not currently using this feature

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### **Sites Tab**

New Supplier S	ite: Purchase Site
Site Name	Status
Details	
Supplier TEST SUPPLIER 101	Onboarding Type
Supplier Site DBA Name 0	
Address Details	
*Address Line 1	County
12 A Street	
Address Line 2	Congressional District 🕕
	01
*City	State/Province
Pembroke	Massachusetts 🔹
*Postal Code 0	* Country
02594-0000	United States

2. Fill in your information. Be sure all fields with an asterisk are completed.

3. Note: Postal code must be in format zip+4

4. You must select "yes" or "no" for the question "Does site outsource for special process? (Do not leave as NONE)

Special Processes		
* Does site outsource for Special Process?	0	
No		•
None Yes	4	
✓ No		

### **Sites Tab**

Contacts			5
* Primary Point of Contact for Site 🕕		Additional Point of Contact 1	
Search Contacts	Q	Search Contacts	Q
Additional Point of Contact 2		Additional Point of Contact 3	
Search Contacts	Q	Search Contacts	٩
Additional Point of Contact 4		Additional Point of Contact 5	
Search Contacts	Q	Search Contacts	Q
Additional Point of Contact 6			

imary Point of Contact for Site 0	6	Additional Point of Contact 1	
Bearch Contacts	Q	Search Contacts	Q
JOE SYMES		Additional Point of Contact 3	
TEST SUPPLIER 101		Search Contacts	Q
idditional Point of Contact 4		7 itional Point of Contact 5	
Search Contacts	Q	Search Contacts	Q
dditional Point of Contact 6			
Search Contacts	Q		

5. Down the bottom of the screen, you will need to assign a POC for your site. You can assign multiple POCs, however they have to be added as a Contact on the "Contacts" tab first.

6. To assign a contact, click in the "Primary Point of Contact for Site" field

7. When you do this, the name will appear in a drop down menu. Click on it to select

8. When you are done scroll to the bottom of screen and hit "SAVE"

If we have sites for your Company listed that should be deactivated, please notify us at <u>S360@gd-</u> <u>ms.com</u> and we will deactivate.

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#### **Questions Tab**

Once Save, click on Onboarding t	ab above to g	o back to Sites	
Site Name		Status	
S-000019181		Pending Activation	
Details			
Supplier TEST SUPPLIER 101		Onboarding Type	
Supplier Site DBA Name			
Address Details			
Address Details			
Address Line 1		County	
12 A ST			
Address Line 2		Congressional District	
		/ 01	
City		State/Province	
Pembroke		Massachusetts	
Postal Code		Country	
02594-0000		United States	
Payment Details			
Payment Currency		Delivery Terms	
USD		DESTINATION : 003	
Ship Via		Technology Readiness Level	
FEDX-GROUND : 914			

- You will be brought to a new screen where you will see your changes. Click the "Onboarding" Tab once more.
- 2. Then click the "Questions" tab

Account	Contact		2 Attachments					
Your Ac	count de	tails. Click any pencil icon	to open the fields t	for editing.				
✓ Accourt	✓ Account Detail							
*Account Nam	ne	TEST SUPPLIER 101		Account ID	GD00012945			

#### GENERAL DYNAMICS

# **Questions Tab – Full Onboarding**

Account	Contacts Sites	Questions	Attachments	Submit
Onboarding	)			
	se complete all onbo uestions.	arding question	s within this form. Expand sections below	
Save	↓ Finalize			
	FLICT MINERALS R	EPRESENTATI	ON & CERTIFICATION	0/1
Save	↓ Finalize			

- 1. You will be brought to a page to answer a question regarding Conflict Minerals
- 2. The number on the right indicated how many questions have been answered and how many questions there are. In this example, there is one question and it has not been answer yet
- 3. Click the arrow to expand the question.



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# **Questions Tab – Full Onboarding**

D.) NOT APPLICABLE (NO 3TG IN MATERIALS OR PRODUCTS): As a duly-authorized representative of Supplier, \_\_\_\_\_\_\_ on behalf of Supplier that Supplier does not and will not provide GDMS with an 4 terials or products containing cassiterite (tin), coltan (tantalum), wolframite (tungsten), or gold (known as '3TG minerals'). Accordingly, this Conflict Minerals Representation and Certification section is not applicable to the business Supplier transacts with GDMS.

E.) NOT APPLICABLE (SERVICES PROVIDED ONLY):

As a duly-authorized representative of Supplier, \_\_\_\_\_\_\_ on behalf of Supplier that Supplier provides only services which do not include providing any components, material or items other than labor to GDMS and does not sell, distribute, or procure materials or products. Accordingly, this Conflict Minerals Representation and Certification section is not applicable to the business Supplier transacts with GDMS.

Please select the Conflict Minerals clause option you certify to:

Your Response :

A.) NO 3TG SOURCED FROM COVERED COUNTRIES



#### 4. Read through the possible response

- 5. Select the response you want to certify to.
- 6. Hit "Save"
- 5. Hit "Finalize"

IMPORTANT: You will not be able to change your answers once you finalize. So make sure it is correct before clicking Finalize. If you hit finalize in error, please send an e-mail to S360@gd-ms.com



# **Questions Tab – Full Onboarding**

- Why do we request this information?
  - The SEC requires us to report annually if we have conflict minerals in our product. We are required to check with our supply base in order to be able to do this. These questions help us fulfill this requirement. Conflict minerals include tin, tantalum, tungsten and gold. If any of these are in the product being provided we need to know where they originate from.
- The onboarding question has options for when it is not applicable too. Please certify to one option and select NA for all other's. The options are:
  - NO 3TG MINERALS SOURCED FROM COVERED COUNTRIES
  - 3TG MINERALS SOURCED FROM COVERED COUNTRIES, BUT ARE NOT CONFLICT MINERALS:
  - CONFLICT MINERALS SOURCED FROM COVERED COUNTRIES:
  - NOT APPLICABLE (NO 3TG IN MATERIALS OR PRODUCTS):
  - NOT APPLICABLE (SERVICES PROVIDED ONLY):

#### **GENERAL DYNAMICS**

### **Attachments**

Supplier A	ction Required	Internal Reviews	Active
	<ul><li>✓</li></ul>		
Account	Contacts Sites	Questions Attachments	Submit
Onboardin	g		
	ase complete all onbo juestions.	arding questions within this form.	Expand sections below
Save	↓ Finalize		
> CON	IFLICT MINERALS R	EPRESENTATION & CERTIFICA	LTION 1/1
Save	↓ Finalize		

Now you need to attach some documentation required by GDMS to activate your account. Click the "Attachments" tab.

#### GENERAL DYNAMICS

### **Attachments**

	IP SUPPLIE								
	Supplier Action Required Internal Reviews Active								
	<b>⊘</b>								
Account	Contacts	Sites	Questions	Attachments			Submit		
	chments ure that a W8/V	V9 is up	loaded.						
No records	to display				1 ⊥ Upload Attachments				

СС	MP SUPPL (le	IER ABC - F ss than 4.5MB)	ile Upload		
Attachment Name					
W9				2	\$
Expiry Date					
				3	苗
Certification Number					
	4				
	r drop files				
			5	oload C	lose
			- OF	lioad C	lose

At a minimum, you will need to upload either a W8 or W9. However, we recommend if you have any third party certifications (e.i., ISO, AS or NADCAP) you upload those as well. This will speed up the quality review process, as our team will not need to reach back to you to request the documents.

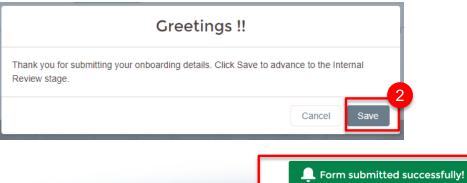
To upload your documentation:

- 1. Click "Upload Attachments"
- 2. When the file upload screen pops up, Select the appropriate "Attachment Name" from the drop down menu.
- 3. Fill in "Expiry Date" and "Certification Number" if applicable.
- 4. Click "Upload Files" and search for your document on your desktop.
- 5. Click "Upload"



# **Submitting**

COMP SUPPLIER ABC Supplier Action Required • Oct 18, 2019										
S	Supplier Action Required Internal Reviews Active									
	<b>~</b>									
Account Co	ontacts Sites Question	Attachments			Submit					
	Attachments Ensure that a W8/W9 is uploaded.									
\$/NO.	ACTION	ATTACHMENT NAME	EXPIRY DATE	CONTENT TYPE						
1	0	W9		PNG						



1. When you have uploaded all your necessary attachments, click "Submit". (Ensure info on all other tabs including Reps and Certs, if required)

2. If you have no missing information or errors, you will received this message. Click "save".

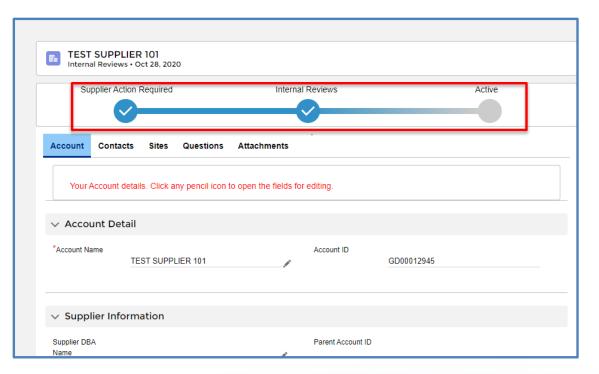
3. You should receive a message at the top of your screen indicating the form was submitted successfully.

itted successfully!

3



# **Complete!**



Now, if you navigate back to your account screen and refresh your screen, you will notice the status has no moved to "Internal Review". This means it is in the approval queues of the GDMS Compliance and Quality teams.

Please continue to the next slides to see how to submit reps and certs (if required) and how to "chatter" with your GD counterpart.

#### **GENERAL DYNAMICS**

### **Reps and Certs**

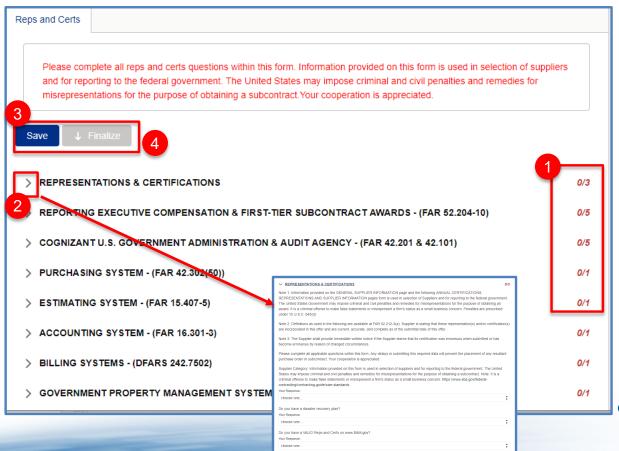
GENER Mission Sy		5				
Home	Onboarding	Reps And Certs	Survey	Help		
		PLIER 101 ews • Oct 28, 2020 Action Required	Inte	ernal Reviews	Active	
		tacts Sites Question				

Now you need to check if GDMS has requested a reps and certs package from you. To do this, click the "Reps and Certs" tab at the top of the screen.

Reps and certs do not have to be complete in order to submit your other information. However, if requested, we do ask that you complete them as soon as possible.

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## **Questions Tab – Reps and Certs**



You will be brought to the Reps and Certs Screen

- You can see how many questions there are in each category and how many you have completed to the right of the category
- 2. To expand each category, click the arrow to the left of category.
- You can save at any point while filling out the form to come back in and complete later, by hitting the either "Save" button at the top and bottom of the screen.
- 4. When you have answered all the questions, click "Save" then "Finalize" at either the top or bottom of your screen.

IMPORTANT: Once you finalize your responses are sent to GD and you can no longer edit. If you make a mistake, please e-mail S360@gd-ms.com

#### **GENERAL DYNAMICS**

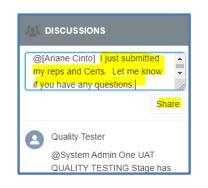
Mission Systems

October 2020

### Chatter







DISCUSSIONS Share an update, @mention someone to chat Share 0 Quality Tester @Ariane Cinto I just submitted my reps and Certs. Let me know if you have any questions. Comment (1)\_ Like (0) Oct 9, 2019 Ariane Cinto A Thanks! I will review and let you know if I have any questions. Like (0) Oct 9, 2019

On your home page, you will see "Discussion" box. This is an instant messaging feature that will allow you to communicate with you GD POC. On the GD internal site, this is referred to as "Chatter" To "chatter" with your GD POC, type "@" and then start typing the POC's name. When their name appears in the drop down, click to select it.

Type your message and then click "Share"

Your POC will receive an email that you have sent them a message You will receive an e-mail when they respond and it will appear in your discussion thread.



*If you have any questions, please send and e-mail to* <u>S360@gd-ms.com</u>

Please visit our website: https://gdmissionsystems.com/about-us/suppliers/s360

Thank you!

