

# Supply Chain Supplier 360 Overview

November 2019

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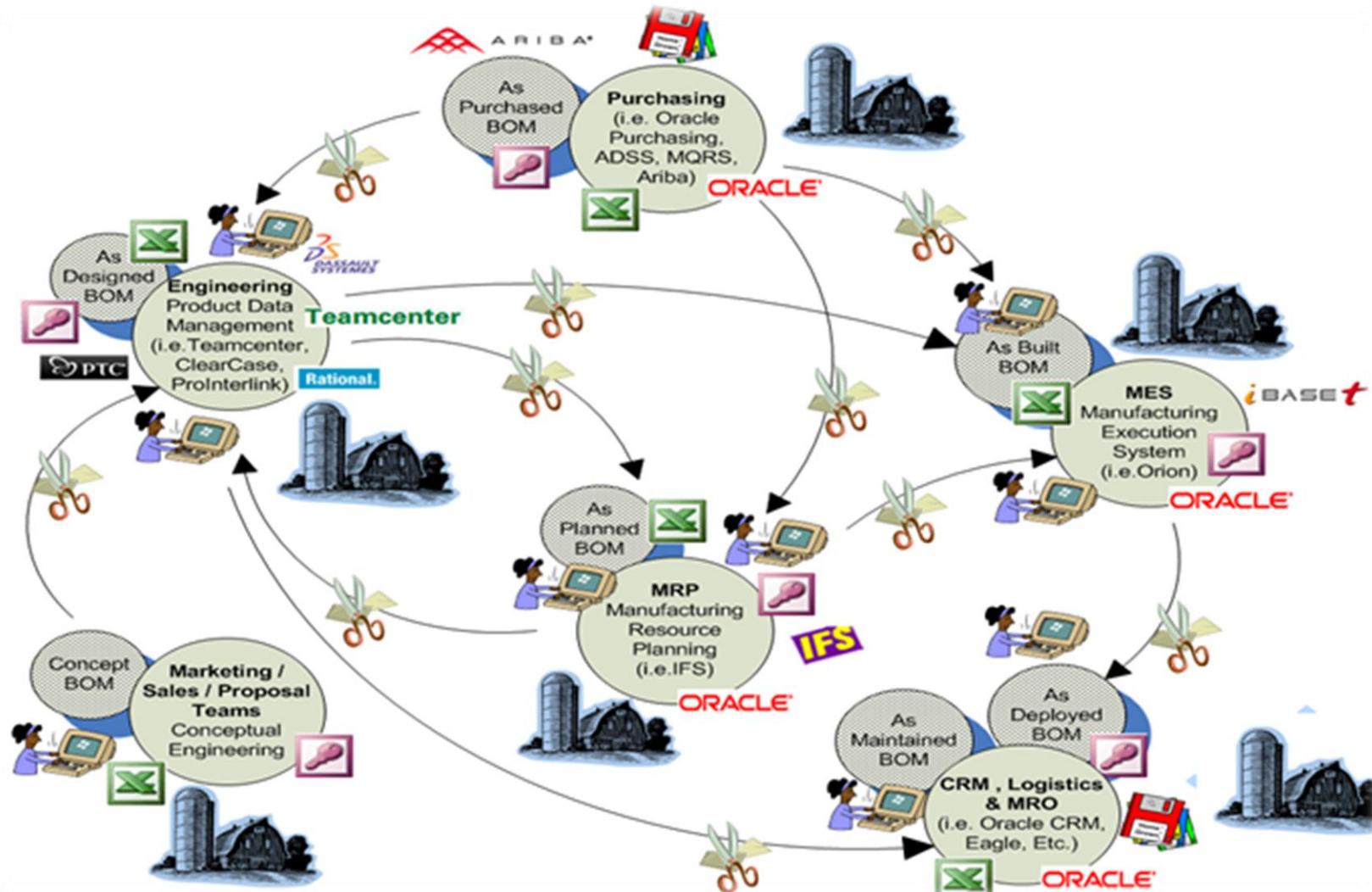
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# » What is Supplier 360

- › Web based platform for internal and external users
- › A single database repository for all General Dynamics Mission Systems suppliers
- › Accurate, up-to-date, consistent, non-duplicated supplier master data
- › Supplier related fields that will interface to multiple back end systems
- › Business analytics tools for reporting, tracking and analysis
- › Digitally communicate with Suppliers directly



# Current Data Complexity



- Multiple Systems housing supplier's products and services information
- Data is stored in siloed systems or data lakes.
- Its difficult to determine:
  - How big is our supply base?
  - What are their core competencies?
  - Where could we create more value?
  - How can we share real time information?

# » Supplier 360 Benefits

- › Digital technologies reduce errors, time and costs
- › Automating and streamlining the onboarding and application process
- › Automatically track compliance to various Federal Acquisition Regulations
- › Reduce redundancy in supplier data currently maintained across multiple systems
- › Ensure compliance with regulatory mandates and best-practices through efficient, direct communication with our supply chain
- › Provide the ability for supplier self-service administration of B2B information
- › Role based user security to manage access to pertinent and need to know information
- › Leverage the single vendor master to provide supplier capabilities and status to all General Dynamics Mission Systems programs and initiatives



# Introducing Supplier 360 Version 1.0

- › Salesforce.com platform
- › Reduced time for Full and Lite Onboarding
- › Vendor classifications by SRM type, Commodity, NAICS, Business Size, Type, UNSPSC capabilities
- › Respond to Survey Questions
- › Modify Supplier Sites and Contacts
- › Chatter with General Dynamics Mission Systems SCM team

The screenshot displays the Supplier 360 Version 1.0 interface. At the top, there are tabs for 'Onboarding' and 'Questions'. The main content area is divided into several sections:

- Task List Pending:** A task for Daniel Williams with the instruction 'Please Navigate to the Onboarding Tab' and a checkbox.
- Onboarding Response Count:** A bar chart showing 'Open' responses with a count of 1.
- Events And Meetings:** A calendar view for February 2019. The calendar shows dates from 27 to 9. The 25th is highlighted. To the right of the calendar, it says 'No Event'.
- ANNOUNCEMENTS:** A section stating 'No announcements received yet'.
- DISCUSSIONS:** A section for sharing updates and @mentioning others. It includes a post from Daniel Williams: '@Buyer Two Supply Station Stage has been changed to Supplier Signed into Community by Daniel Williams'. The post has 0 comments and 0 likes, dated Feb 25, 2019.

# Supplier 360 Get Started Today

- › No cost to suppliers
- › Share new capabilities with General Dynamics Mission Systems
- › Submit Annual Reps & Certs online
- › Upload documents or drawings
- › Schedule meetings
- › Secure Government Cloud SaaS

The screenshot displays the Supplier 360 onboarding interface. At the top, a progress bar shows three stages: 'Supplier Action Required' (checked), 'Internal Reviews' (checked), and 'Active' (checked). Below the progress bar, there are tabs for 'Account', 'Contacts', 'Sites', 'Questions' (selected), and 'Attachments'. Under the 'Questions' tab, there are sub-tabs for 'Full Onboarding' and 'Reps and Certs' (selected). Below these sub-tabs are 'Save' and 'Finalize' buttons. The main content area lists various representations and certifications with their completion status:

Representation/Certification	Status
› REPRESENTATIONS & CERTIFICATIONS	3/3
› REPORTING EXECUTIVE COMPENSATION & FIRST-TIER SUBCONTRACT AWARDS - (FAR 52.204-10)	6/6
› COGNIZANT U.S. GOVERNMENT ADMINISTRATION & AUDIT AGENCY - (FAR 42.201 & 42.101)	5/5
› PURCHASING SYSTEM - (FAR 42.302(50))	1/1
› ESTIMATING SYSTEM - (FAR 15.407-5)	1/1
› ACCOUNTING SYSTEM - (FAR 16.301-3)	1/1
› BILLING SYSTEMS - (DFARS 242.7502)	1/1
› GOVERNMENT PROPERTY MANAGEMENT SYSTEMS - (FAR 45.101-1)	1/1
› MATERIAL MANAGEMENT & ACCOUNTING SYSTEM - (DFARS 252.201-1)	1/1

Below the list, there are three sections: 'Secure' (FedRAMP (SaaS & PaaS) DoD IL4 Provisional Authority), 'Trusted' (trust.salesforce.com), and 'Proven' (4.0 Billion Transactions per day). Each section includes various logos and certifications.

# Supplier 360 Features Roadmap

## Version 1.0



## Future Versions

