

Mechanical Commodity

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» Organization Chart

Mechanical Team Support

Scottsdale

- Christal Verrengia-Bushnell
- Emily G
- Brett Adams
- Shane Niimi
- Susan Adams

Cullman

- Dan Hamilton
- John Garcia
- Jeff Ellis

Quincy

- Diane Beck
- Art Melville

Greensboro

- Ethan Willis
- Chantale Wesley-Lamin
- Travis Sutton
- Carole Haskell
- Kimi Dreisbach
- Stephanie Dreisbach
- John Matrale
- Karen Berry

Florham Park

- Dan H
- John Garcia
- John Matrale

Pittsfield

- Dan H
- John Garcia
- Gwenda DeFriest
- Joe Frias
- Art Melville

Taunton

- Dan H
- Joe Frias
- John Garcia
- Kris Sergio

Colorado

- Kim Travis

Bloomington (CIMA)

- Kris Sergio

» Mechanical Commodities

Chassis and Bases	Custom Fabric Parts	Sheet Metal	Mech Hardware
Brackets	Castings	Plastic Machine Parts	Gaskets
Plating	Calibrated Parts	Custom Packaging	Nameplates
Shielding parts	Heatsinks	Sealing Parts	Keypads
Raw Material	Labels	Lanyard	Much much more

» 2019 YTD Spend

» Mechanical - \$123m

» Top products groups: Support Space to Undersea

- » Machined, Sheet metal, Gaskets, Plating, Hardware, Plastics, Castings, etc.
- » VMI (Vendor Managed Inventory)

» Commodity Needs

- › Competition
- › Reliability & Quality
 - » Products must meet print first time and every time
- › On time Deliveries
 - » Per supplier commitment
- › Timely Quotes
 - » Per buyer request, list any exceptions
- › Shorter Lead time
 - » Products: standardize raw material where possible
- › Correct Invoices and Packing lists
 - » Include purchase order number and line item(s)

Focused Areas

- › Technology Roadmaps
- › Cyber Security
- › Counterfeit Material
- › Partnerships
- › Emerging Technologies and Materials
- › Tariffs
- › Labor Market
- › Knowledge Transfer

Questions

For questions please contact:

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