



**23-001 – Communication Skills Training**

Title	Communication Skills Training														
Description	<p>General Dynamics Mission Systems is seeking suppliers who provide communication skills training that minimally includes the following elements:</p> <ul style="list-style-type: none"> <li>• Communication Confidence and Effectiveness</li> <li>• Virtual Communications</li> <li>• Speaking Styles</li> <li>• Presentations and Visualization Effectiveness</li> <li>• Speaking and Presenting to Various Audiences at Various Levels</li> <li>• Customer Communications – Connecting with a Value Proposition</li> <li>• Class Participant Feedback</li> </ul> <p>The anticipated number of annual training courses is fifteen or approximately 150 students each year with a varying number of participants and at varying levels in the organization.</p> <p><u>Qualified parties should email a response including:</u></p> <ul style="list-style-type: none"> <li>• DUNS Number, CAGE Code and/or UEI (<i>Unique Entity Identifier from SAM.gov</i>)</li> <li>• Your course offerings in the table format provided below</li> <li>• Answers to the below 7 questions</li> </ul> <p><u>Course Offerings:</u></p> <table border="1" data-bbox="310 1024 1479 1268"> <thead> <tr> <th data-bbox="310 1024 477 1129">Course Name</th> <th data-bbox="477 1024 607 1129">Duration Days or Hours</th> <th data-bbox="607 1024 764 1129">Number of Instructors</th> <th data-bbox="764 1024 954 1129">Format: Workshop (W) Singular (S)</th> <th data-bbox="954 1024 1122 1129">Min - Max Participants</th> <th data-bbox="1122 1024 1289 1129">Delivery Method* <i>Select one</i></th> <th data-bbox="1289 1024 1479 1129">Participant Level**</th> </tr> </thead> <tbody> <tr> <td data-bbox="310 1129 477 1268"></td> <td data-bbox="477 1129 607 1268"></td> <td data-bbox="607 1129 764 1268"></td> <td data-bbox="764 1129 954 1268"></td> <td data-bbox="954 1129 1122 1268"></td> <td data-bbox="1122 1129 1289 1268">IP VIL VSP</td> <td data-bbox="1289 1129 1479 1268">Exec Mid Mgmt. New Mgr. Early Career</td> </tr> </tbody> </table> <p>*<b>Delivery Method Code:</b> IP – In Person; VIL – Virtual, Instructor-Led; VSP – Virtual, Self-Paced                  **<b>Participant Level:</b> Executive, Mid-Management, New Manager or Early Career</p> <p><u>Questions:</u></p> <ol style="list-style-type: none"> <li>1. What are your course scheduling lead-times, or how much notice is required to schedule a course with you?</li> <li>2. Do you provide pilots free of charge to a select group of General Dynamics participants to support evaluation?</li> <li>3. Have you had business engagements with any General Dynamics businesses or affiliates? If yes, provide the respective point(s) of contact and the representative percentage this reflects of your total business volume.</li> <li>4. Do you currently conduct business with any military/aerospace contractors? If yes, list and provide the percentage of business they represent.</li> <li>5. Is your company located <u>outside</u> of the United States?</li> <li>6. Does your company intend to utilize non-U.S. facilities to perform any activity required by this TechScout?</li> <li>7. Does your company expect to utilize foreign nationals in any capacity in support of this TechScout?</li> </ol>	Course Name	Duration Days or Hours	Number of Instructors	Format: Workshop (W) Singular (S)	Min - Max Participants	Delivery Method* <i>Select one</i>	Participant Level**						IP VIL VSP	Exec Mid Mgmt. New Mgr. Early Career
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	<p><u>Selected</u> companies will receive a request for further information and request for quote.</p>
Keyword(s)	<p>Communication skills, communication training, presentation training, speaking training</p>
Response Instructions & Date	<p><b>Responses will be accepted thru 1/19/2023</b></p> <p>General Dynamics Mission Systems Innovation Sourcing Network (ISN)™ is seeking respondents to the following TechScout request. This TechScout request does not contain U.S. export controlled technical data or proprietary information and is approved by General Dynamics Mission Systems for public release and is in the public domain.</p> <p><b>Send email response to <a href="mailto:techscout@gd-ms.com">techscout@gd-ms.com</a></b></p> <p><b>TechScout responses should not contain any export controlled technical data or proprietary information.</b></p> <p><b><u>Response should include the following information:</u></b></p> <ul style="list-style-type: none"> <li>• <b>DUNS Number, CAGE Code and/or UEI</b></li> <li>• <b>Your course offerings in the table format provided above</b></li> <li>• <b>Answers to the above questions</b></li> </ul> <p><i>In your response, please identify whether you or your company are located outside the U.S. If located outside the U.S., please identify any home country export controls that will apply to your response. If located in the U.S., please identify whether your company employs non-U.S. manufacturing or design facilities, or foreign nationals in your response.</i></p> <p>Any subsequent interaction between General Dynamics Mission Systems and a non-U.S. based TechScout respondent, or a U.S. based TechScout Respondent with non-U.S. manufacturing, design or foreign national employees must be reviewed and approved in advance for U.S. Export Compliance requirements by the General Dynamics Mission Systems International Trade &amp; ATF Compliance prior to any such interaction.</p> <p>General Dynamics Mission Systems will not be responsible for, nor will it pay for any expense which may be incurred by the supplier in preparation of its TechScout response. Supplier acknowledges and agrees that this TechScout request does not commit General Dynamics Mission Systems to any course of action, including but not limited to, any purchase of supplier's products or services or any future involvement with supplier. The issuance of this request does not bind General Dynamics Mission Systems to accept or review any response, in whole or in part. Subsequent pursuit or action on the part of General Dynamics Mission Systems or the TechScout respondent may require the respondent to comply with aspects of the U.S. International Traffic in Arms Regulations (ITAR) or the U.S. Export Administration Regulations (EAR) including a need to register, or apply for or execute licenses or other authorizations.</p> <p>Firms or individuals from countries subject to U.S. sanctions are not eligible to participate in this TechScout request. (U.S. Sanctions information may be found at: <a href="https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information">https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information</a>). These sanctions apply comprehensively to Iran, Syria, Sudan, Cuba, and North Korea. In addition, Firms or individuals that appear on the U.S. Government's Consolidated Screening List (available at <a href="http://export.gov/ecr/eg_main_023148.asp">http://export.gov/ecr/eg_main_023148.asp</a>) are not eligible to participate in this TechScout request.</p>
Questions	<p>Email the Innovation Sourcing Network with any questions or required clarification at <a href="mailto:techscout@gd-ms.com">techscout@gd-ms.com</a>.</p>