



**21-018 – Small Business Technology Companies**

Title	Small Business Technology Companies
Description	<p>General Dynamics Mission Systems is seeking <u>small business</u> technology companies with current or planned development, or capabilities in the following areas:</p> <ol style="list-style-type: none"> <li>1. Innovative approaches to human machine teaming and command &amp; control of unmanned and autonomous vehicles and swarms</li> <li>2. Innovative approaches, technologies and applications to support mission-level war gaming and operational modeling &amp; simulation</li> <li>3. Improved tools, techniques and processes for employing digital and model-based systems engineering and/or agile software development to improve collaboration, systems integration and engineering effectiveness</li> </ol> <p>Our interest is not related to any specific programs or procurement activities. We are looking for potential opportunities to cooperatively explore areas of innovation that could benefit our mutual customer base.</p> <p><u>Interested parties should email a response including:</u></p> <ul style="list-style-type: none"> <li>• Corporate capability statement which includes: relevant expertise, experience and a description of any similar work product</li> <li>• Your SBA Classification (<b>only small businesses, please</b>)</li> <li>• DUNS Number and/or CAGE Code</li> <li>• Answers to the below questions</li> </ul> <ol style="list-style-type: none"> <li>1. Is your company located <u>outside</u> of the United States?</li> <li>2. Does your company intend to utilize non-U.S. facilities to perform any activity required by this TechScout?</li> <li>3. Does your company expect to utilize foreign nationals in any capacity in support of this TechScout?</li> </ol> <p><i>If you answered “YES” to any of the questions above, then:</i></p> <ol style="list-style-type: none"> <li>4. Are you registered with the Directorate of Defense Trade Controls at the U.S. Department of State as a manufacturer or exporter of defense articles and services?</li> <li>5. Do you have an Export Control Program and resources that address U.S. export control regulations (i.e. EAR and ITAR) that may affect your business?</li> </ol> <p>General Dynamics Mission Systems expects to release a series of these forward-looking TechScouts as we continue to develop our Business and Technology Roadmaps.</p>
Keyword(s)	human machine teaming, command and control, UAV, autonomous vehicles, war gaming simulation, operational modeling, systems engineering, agile software development
Response Instructions & Date	<p>General Dynamics Mission Systems Innovation Sourcing Network (ISN)™ is seeking respondents to the following TechScout request. This TechScout request does not contain U.S. export controlled technical data or proprietary information and is approved by General Dynamics Mission Systems for public release and is in the public domain.</p> <p><b>Send email response to <a href="mailto:techscout@gd-ms.com">techscout@gd-ms.com</a></b></p> <p><b>TechScout responses should not contain any export controlled technical data or proprietary information.</b></p> <p><b><u>Response should include the following information:</u></b></p>

	<ul style="list-style-type: none"> <li>• <b>Synopsis of Capabilities relevant to this request</b></li> <li>• <b>Your SBA Classification (only small businesses, please)</b></li> <li>• <b>DUNS Number and/or CAGE Code</b></li> <li>• <b>Answers to the above questions</b></li> </ul> <p><i>In your response, please identify whether you or your company are located outside the U.S. If located outside the U.S., please identify any home country export controls that will apply to your response. If located in the U.S., please identify whether your company employs non-U.S. manufacturing or design facilities, or foreign nationals in your response.</i></p> <p>Any subsequent interaction between General Dynamics Mission Systems and a non-U.S. based TechScout respondent, or a U.S. based TechScout Respondent with non-U.S. manufacturing, design or foreign national employees must be reviewed and approved in advance for U.S. Export Compliance requirements by the General Dynamics Mission Systems International Trade &amp; ATF Compliance prior to any such interaction.</p> <p>General Dynamics Mission Systems will not be responsible for, nor will it pay for any expense which may be incurred by the supplier in preparation of its TechScout response. Supplier acknowledges and agrees that this TechScout request does not commit General Dynamics Mission Systems to any course of action, including but not limited to, any purchase of supplier's products or services or any future involvement with supplier. The issuance of this request does not bind General Dynamics Mission Systems to accept or review any response, in whole or in part. Subsequent pursuit or action on the part of General Dynamics Mission Systems or the TechScout respondent may require the respondent to comply with aspects of the U.S. International Traffic in Arms Regulations (ITAR) or the U.S. Export Administration Regulations (EAR) including a need to register, or apply for or execute licenses or other authorizations.</p> <p>Firms or individuals from countries subject to U.S. sanctions are not eligible to participate in this TechScout request. (U.S. Sanctions information may be found at: <a href="https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information">https://home.treasury.gov/policy-issues/financial-sanctions/sanctions-programs-and-country-information</a>). These sanctions apply comprehensively to Iran, Syria, Sudan, Cuba, and North Korea. In addition, Firms or individuals that appear on the U.S. Government's Consolidated Screening List (available at <a href="http://export.gov/ecr/eg_main_023148.asp">http://export.gov/ecr/eg_main_023148.asp</a>) are not eligible to participate in this TechScout request.</p>
Questions	<p>Email the Innovation Sourcing Network with any questions or required clarification at <a href="mailto:techscout@gd-ms.com">techscout@gd-ms.com</a>.</p>