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News

August 11, 2003
Contact: Jessica Howe
media@gd-ais.com

General Dynamics Completes Acquisition of Veridian *Veridian shareholders overwhelmingly approve sale*

FALLS CHURCH, Va. - General Dynamics (NYSE: GD) today completed its acquisition of Veridian Corporation (NYSE: VNX). More than 80 percent of Veridian shareholders approved the sale in a special vote held on August 7, 2003. The transaction, announced on June 9, cleared the mandatory waiting period required under the Hart-Scott-Rodino Antitrust Improvements Act on July 28.

Under the terms of the agreement, General Dynamics will pay \$35 in cash for each outstanding Veridian share. With the assumption of Veridian's \$263 million of debt, the cost of the transaction is approximately \$1.5 billion. The acquisition is immediately accretive to General Dynamics' earnings and cash flow.

Veridian's four divisions will become part of two businesses within General Dynamics Information Systems and Technology group. Veridian's Engineering, Information Solutions and Systems divisions are joining General Dynamics Advanced Information Systems. The Information Technology Services division is becoming part of General Dynamics Network Systems.

"We're glad to welcome 7,300 new General Dynamics employees today," said Ken Dahlberg, executive vice president - General Dynamics Information Systems and Technology group.

"This acquisition gives us a stronger base in network security and enterprise protection; intelligence, surveillance and reconnaissance; information systems development and integration; chemical, biological and nuclear detection; network and enterprise management; and systems engineering expertise. The Information Systems and Technology group has been the fastest-growing part of General Dynamics. The acquisition of this fine company accelerates our growth and enhances our presence in the industry."

General Dynamics Advanced Information Systems is a leading provider of transformational mission solutions in command and control, intelligence, surveillance and reconnaissance. More information about General Dynamics Advanced Information Systems is available at www.gd-ais.com.

General Dynamics Network Systems has been designing and building complex telecommunications networks for nearly 50 years. More than 4,000 skilled technical personnel provide design, integration, installation and support services for enterprise, wireless and space-based networks. More information about General Dynamics Network Systems is available at www.gd-ns.com.

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 57,000 people worldwide and estimates 2003 revenues of \$15 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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12450 Fair Lakes Circle
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News

September 2, 2003
Contact: Jessica Howe
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General Dynamics to Continue Support of Air Force Information Warfare Center

ARLINGTON, Va. - General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), has been awarded a contract to provide professional, engineering and other information warfare services in support of the operations, acquisition and testing activities of the Air Force Information Warfare Center (AFIWC), Lackland Air Force Base, Texas.

The indefinite delivery, indefinite quantity contract is worth up to \$252 million over five years. General Dynamics and five other prime contractors will compete for individual delivery orders in systems planning, feasibility studies, system engineering, analysis, prototyping, software development, verification, validation, documentation, software maintenance, systems integration, and systems testing.

This contract was awarded in the name of Veridian Information Solutions, which became part of General Dynamics Advanced Information Systems on August 11 as part of General Dynamics' acquisition of the Veridian corporation.

"The award of this contract continues a decade-long partnership during which we have provided a wide range of expert technical and operations support to the Air Force Information Warfare Center's information operations, information warfare and intelligence missions," said Bob Farrell, vice president and general manager of the Information Solutions unit. "The acquisition of Veridian by General Dynamics means that we will be able to both broaden and deepen the capabilities and expertise we offer to the information warfare center and our other customers."

The General Dynamics team includes dNovus rdi, MZM Inc., ARINC, Karta Technologies, BearingPoint, Lucent Technologies, 21st Century Technologies, AMS, Ball, Computer Technology Associates (CTA), DSS Services, EWA Government Systems, Intergraph Solutions Group, Oracle, Plateau, Sphinx Consultants, SYS Technologies, and the University of Texas at San Antonio.

General Dynamics Advanced Information Systems is a leading provider of transformational mission solutions in command and control, intelligence, surveillance and reconnaissance for customers in defense, intelligence, and homeland security.

General Dynamics, headquartered in Falls Church, Va., employs approximately 64,600 people worldwide and anticipates 2003 revenues of \$15.5 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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News

September 10, 2003
Contact: Jessica Howe
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General Dynamics Completes Acquisition of Digital System Resources, Inc.

FALLS CHURCH, Va. - General Dynamics (NYSE: GD) today completed its acquisition of privately-owned Digital System Resources, Inc. (DSR) of Fairfax, Va. Plans for the acquisition were announced on July 30; terms of the agreement were not disclosed.

DSR is a provider of surveillance and combat systems for submarines and surface ships, and has approximately 450 employees. It is now part of General Dynamics Advanced Information Systems, a unit of the company's Information Systems and Technology group. The acquisition is immediately accretive to General Dynamics' earnings.

"DSR has an important niche in electronic warfare and acoustic signal processing technologies for the U.S. Navy," said John F. Stewart, president of General Dynamics Advanced Information Systems. "We are glad to welcome DSR's employees to our team and excited about the opportunities to apply their innovative technologies and capabilities in even bigger ways as part of General Dynamics."

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 64,600 people worldwide and anticipates 2003 revenues of \$15.5 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

Any forward-looking statements in this press release are based on management's expectations, estimates, projections and assumptions. Words such as "expects," "anticipates," "plans," "believes," "anticipates," "scheduled," "estimates," variations of these words and similar expressions are intended to identify forward-looking statements which include but are not limited to projections of revenues, earnings, segment performance, cash flows and contract awards. Forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results and trends may differ materially from what is forecast in forward-looking statements due to a variety of factors, including, without limitation: the company's successful execution of internal performance plans; performance issues with key suppliers and subcontractors; the status or outcome of legal and/or regulatory proceedings; the status or outcome of labor negotiations; changing priorities or reductions in the U.S. government defense budget; termination of government contracts due to unilateral government action; and the timing and occurrence (or non-occurrence) of circumstances beyond the company's control.

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News

Disclaimer: These archived press releases contain information believed to be accurate when published but may have been superseded by events and the passage of time.

12450 Fair Lakes Circle
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October 24, 2003
Contact: Jessica Howe
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General Dynamics Awarded \$100M Contract Modification for TRIDENT and SSGN Systems

ARLINGTON, Va. - The U. S. Navy has awarded General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE:GD), a \$100,098,000 modification under a previously awarded cost-plus-incentive-fee contract to provide for the fiscal year 2004 TRIDENT II fire control omnibus contract. Work will be performed in Pittsfield, Mass., and is expected to be completed by December 2006.

This contract includes fire control production, operational support, field engineering services, repair and return effort and SSGN guided missile submarine attack weapons control systems development and production.

"This contract reflects our customer's confidence in our ability to deliver highly reliable systems. We have a demonstrated track record of implementing disciplined processes that meet the demanding requirements of the U.S. Navy's strategic and tactical programs," said Mike Tweed-Kent, vice president and general manager of the Command and Control Systems strategic business unit of General Dynamics Advanced Information Systems.

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 66,900 people worldwide and anticipates 2003 revenues of approximately \$16.1 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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12450 Fair Lakes Circle
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News

November 4, 2003
Contact: Jessica Howe
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General Dynamics Awarded Contract for Advanced Concept Technology Demonstration Services

SUFFOLK, Va. - General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), has received a five-year indefinite-delivery, indefinite-quantity contract with a total potential value of \$19.7 million to provide management and technical support services to the U.S. Joint Forces Command (USJFCOM) for advanced concepts technology demonstrations (ACTDs).

ACTDs provide new and transformational operational capabilities that will make a difference to warfighters in response to important joint requirements. General Dynamics has been supporting USJFCOM ACTDs since 1996.

Support and services provided by General Dynamics under this contract may include analysis and validation, concept of operations development, demonstration and exercise planning and execution, conduct of Joint Military Utility assessments, transition to acquisition and fielding, and interagency interoperability analytical support.

The contract consists of a one-year base period and four one-year option periods. The base period ceiling of the contract is valued at \$3.6 million. General Dynamics will perform work under this contract at locations in Norfolk and Suffolk, Va. Fleet and Industrial Supply Center Norfolk, Philadelphia Detachment, Pa., is the contracting activity.

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 66,900 people worldwide and anticipates 2003 revenues of approximately \$16.1 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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News

November 11, 2003
Contact: Jessica Howe
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General Dynamics Awarded \$6.9 Million Contract for SSGN Attack Weapon Control System Trainers

ARLINGTON, Va. - The U. S. Navy has awarded General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), a \$6.9 million contract to provide attack weapon control system trainers in fiscal year 2004. Work will be performed in Pittsfield, Mass., and is expected to be completed by May 2005.

Under this contract, General Dynamics will produce, deliver and install the attack weapon control system at the Trident Training Facilities at Kings Bay, Georgia, and Bangor, Washington. The systems will be used to train the SSGN crews prior to initial deployment and to provide replacement training throughout the deployment of the SSGN platform.

General Dynamics is developing and producing the SSGN attack weapon control system under a contract originally announced in December 2002. The Trident SSGN is a multi-mission submarine optimized for covert strike and special operations support.

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 66,900 people worldwide and anticipates 2003 revenues of approximately \$16.1 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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News

November 14, 2003
Contact: Jessica Howe
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General Dynamics Awarded \$11 Million Contract Modification for Navy Common Network Interface

ARLINGTON, Va. - The U. S. Navy has awarded General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), an \$11 million modification to a previously awarded contract to provide for the continued development of the Common Network Interface.

The Common Network Interface is a software package intended as an upgrade to combat systems aboard several classes of Navy combatant ships. The interface receives inputs from sensors and data links, resolves dual tracks and other inconsistencies, and then outputs the results to display devices and other command and control systems, presenting the decision maker with a clearer picture of the battlespace than might otherwise be available.

This contract modifies an award originally received by Digital Systems Resources, Inc., on July 25. Digital Systems Resources was acquired by General Dynamics and became part of General Dynamics Advanced Information Systems on September 10. The total value of the contract, including this modification, is \$49,778,443.

Work under this contract will include systems engineering, architecture design, software engineering, prototype development, integration, development and testing. Work will be performed in Fairfax, Virginia. Work under this modification is expected to be completed in September 2004; the overall contract runs through July 2008.

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News

November 17, 2003
Contact: Jessica Howe
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General Dynamics Integrated Marine Solutions Business Achieves Capability Maturity Model Integration Level 5

ARLINGTON, Va. - The Integrated Marine Solutions business of General Dynamics Advanced Information Systems has achieved a Capability Maturity Model[®] Integration (CMMI[®]) Level 5 rating - the highest possible - in the areas of systems engineering, software engineering, integrated product and process development, and supplier sourcing.

Only four other companies are known to have completed CMMI appraisals in all these areas. This CMMI rating follows the achievement earlier this year of the Capability Maturity Model (CMM[®]) Level 5 rating for software.

The Integrated Marine Solutions business, based in Pittsfield, Mass., develops, produces and supports shipboard systems, including strategic and tactical weapon control systems and surface combatant core mission systems. Key programs include the core mission system for the Littoral Combat Ship, fire control and guidance systems for ballistic missile submarines (SSBN), and the attack weapon control system for guided missile submarines (SSGN).

"General Dynamics Advanced Information Systems believes in continuous process improvement. Applying our world-class processes to new programs such as Littoral Combat Ship and existing programs such as SSGN indicates to our customers that we have reliable and repeatable processes that reduce costs, lower risk, and improve product quality," said John Stewart, president of General Dynamics Advanced Information Systems.

The Software Engineering Institute (SEISM), a federally funded research and development center sponsored by the U.S. Department of Defense and operated by Carnegie Mellon University, manages the CMMI appraisal process. An independent SEI-trained team led by ProcessWorks, Inc. determined the General Dynamics CMMI rating announced today.

CMMI integrates multiple capability maturity models into a single improvement framework of standards that measure an organization's ability to reduce the cost of performing assessments and implementing improvements. CMMI best practices enable organizations to link management and engineering activities to business objectives, expand product life cycle and engineering activities to ensure that products and services meet customer expectations, and incorporate lessons learned from additional areas of best practice (e.g., measurement, risk management, and supplier management). A recent SEI report provided quantitative evidence that CMMI-based process improvement can result in benefits in cost, schedule, quality, customer satisfaction and return on investment.

General Dynamics Advanced Information Systems is a business unit in the General Dynamics Information Systems and Technology group. General Dynamics (NYSE: GD), headquartered in Falls Church, Virginia, employs approximately 66,900 people worldwide and anticipates 2003 revenues of approximately \$16.1 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

Capability Maturity Model, Carnegie Mellon, CMM, and CMMI are registered in the U.S. Patent and Trademark Office by Carnegie Mellon University. CMM Integration and SEI are service marks of Carnegie Mellon University.

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News

November 25, 2003
Contact: Jessica Howe
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General Dynamics Awarded \$34.7M Modification for Submarine Tactical Control System

ARLINGTON, Virginia - The U. S. Navy has awarded General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), a \$34.7 million modification to a previously awarded contract for the continued development of the submarine Tactical Control System.

This contract includes development and production, including improvements, upgrades, technology refreshment, and integration of advanced processing builds for the next generation of the Tactical Control System, which provides contact management tools and tactical control functions as part of the Navy's Mk2 Combat Control System aboard submarines.

Work under this modification will include systems engineering, architecture design, software engineering, prototype development, integration, development and testing. Work will be performed in Fairfax, Va., and is expected to be completed by December 2004.

This award modifies a contract originally awarded in December 2002 to Digital Systems Resources, Inc., which was acquired by General Dynamics and became part of General Dynamics Advanced Information Systems in September 2003. Including this modification, the cumulative value of the contract is \$44 million.

General Dynamics, headquartered in Falls Church, Virginia, employs approximately 66,900 people worldwide and anticipates 2003 revenues of approximately \$16.1 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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News

November 25, 2003
Contact: Jessica Howe
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General Dynamics Awarded \$7.4 Million Contract for Trident Launcher Subsystem Control Group Production

ARLINGTON, Virginia - The U. S. Navy has awarded General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), a \$7.4 million contract modification to continue production of the Launcher Subsystem Control Group for two Trident ballistic missile submarines.

The Launcher Subsystem Control Group is a hardware and software package that monitors the missile tubes and controls the launching of missiles. Under this contract, originally awarded in June 2003, General Dynamics will produce, deliver and install two shore-based facility kits and two submarine alteration kits as part of the backfit of those submarines from the Trident I C4 missile system to the Trident II D5 missile system.

Work under this contract is scheduled to be completed by the end of 2007. The total value of the contract, after all options are exercised, is expected to be \$14.4 million.

Mike Tweed-Kent, vice president and general manager of the Maritime Digital Systems business unit, said, "This award is significant because it has expanded our traditional role with our Strategic Systems Programs customer and leads the way for the work we are performing on the SSGN program. We were selected because of our proven track record of integrating shipboard electronics using commercial-off-the-shelf products while ensuring high reliability and affordable cost."

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News

December 17, 2003
Contact: Jessica Howe
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General Dynamics Selected by Lockheed Martin to Provide IT Services in Support of Air Force IT Contract

NEEDHAM, Mass. - General Dynamics (NYSE: GD) has been selected by Lockheed Martin (NYSE: LMT) to partner in providing information technology (IT) support services under its new contract with the Air Force Pentagon Communications Agency (AFPCA).

Under this program, General Dynamics Network Systems (Needham, Mass.) and General Dynamics Advanced Information Systems (Arlington, Va.) will provide a broad array of services intended to assure the availability, integrity, authentication, confidentiality, and non-repudiation of Air Force information systems. Offerings include information assurance; computer, emission and network security; multimedia services; IT enterprise engineering support; and telecommunications monitoring and assessment programs.

The Lockheed Martin team also will provide managed services and classified voice, video and data assistance, as well as call center operations, VIP requirements, classified systems support, program management and engineering, and information assurance.

Customers served by AFPCA include officials at Headquarters Air Force, the Office of the Secretary of the Air Force, the Joint Chiefs of Staff, the National Military Command Center (NMCC), plus several other government agencies who work with DoD. The contract is a fixed price incentive fee/award fee contract (with a six-month transition period and nine option periods). The AFPCA contract awarded to Lockheed Martin has a potential value of up to \$600 million.

Ted Hengst, the General Dynamics vice president responsible for the contract, said, "We are proud to be part of this great team of companies that has been selected to work and succeed with AFPCA in this important national mission."

General Dynamics, headquartered in Falls Church, Va., employs approximately 66,900 people worldwide and anticipates 2003 revenues of \$16.1 billion. The company has leading market positions in mission-critical information systems and technologies, land and amphibious combat systems, shipbuilding and marine systems, and business aviation.

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News

December 23, 2003
Contact: Jessica Howe
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General Dynamics Awarded \$36 Million Contract for Navy Multi-Purpose Processor Program

ARLINGTON, Virginia - The U. S. Navy has awarded General Dynamics Advanced Information Systems, a business unit of General Dynamics (NYSE: GD), a \$36.6 million contract to provide engineering and technical services and production in support of the multi-purpose processor program for submarines.

The program is a combination of hardware and software that enables submarines to process data collected by towed and hull sonar arrays. The processed data provides valuable information regarding the location of other nearby vessels and thereby increases the survivability and lethality of the submarine. The multi-purpose processor program is installed on SSN 688, SSN 688I, SSN 774, SSN 21, SSGN and SSBN 726 Class submarines and is a major subsystem of the Acoustic Rapid Commercial Off-The-Shelf Insertion (A-RCI) system.

This contract continues work previously done by Digital Systems Resources, Inc., which was acquired by General Dynamics and became part of General Dynamics Advanced Information Systems on September 10.

Work under this contract will include engineering and technical services and associated materials for the design and development of upgrades, systems support and production. Work under the contract base period is expected to be completed in April 2005.

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