

CHS-5 Contract Overview Featuring the Basic Purchase Program

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LTC Jonathan Judy PRODUCT MANAGER CAPABILITY SET DEVELOPMENT



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LTC Jeremy Rogers COMMAND POST INTEGRATED INFRASTRUCTURE



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LTC Jason Carney FIRE SUPPORT COMMAND AND



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John Gillette PRODUCT MANAGER MISSION NETWORK



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LTC Natashia L. Coleman PRODUCT MANAGER UNIFIED NETWORK CAPABILITIES AND INTEGRATION



John R. Lundy (A) PRODUCT LEAD COMMERCIAL SATELLITE TERMINAL



Mike Hedley DEPUTY PROJECT MANAGER



LTC Raymond Yu HANDHELD, MANPACK, AND SMALL



Jerry Harper PRODUCT MANAGER HELICOPTER AND MULTI MISSION



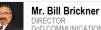
LTC Sherida Y. Whindleton PRODUCT MANAGER WAVEFORMS



Mike Badger PRODUCT MANAGER COMMUNICATIONS SECURITY



Mathew Guerrieri DEPUTY DIRECTOR



DoD COMMUNICATIONS STANDARDS AND TECHNICAL ANALYSIS



CDR Julia LaFleur (A) DoD INFORMATION REPOSITORY AND EXPORT

> (A) Acting As of 28 March 2022





BLUF



Commercial IT Hardware for Tactical Use

















Common Hardware Systems (CHS-5)

Capability:

- COTS IT hardware solutions for the tactical environment
- Competitively awarded, Multi-year IDIQ contract (available through August 2023)
- Available for use by all DoD services and Federal Agencies
- \$3.9B Contract Ordering Ceiling
- Comprehensive warranty program, with multiple options
- Companion technical & logistics services
- Systems design & qualification services at no cost

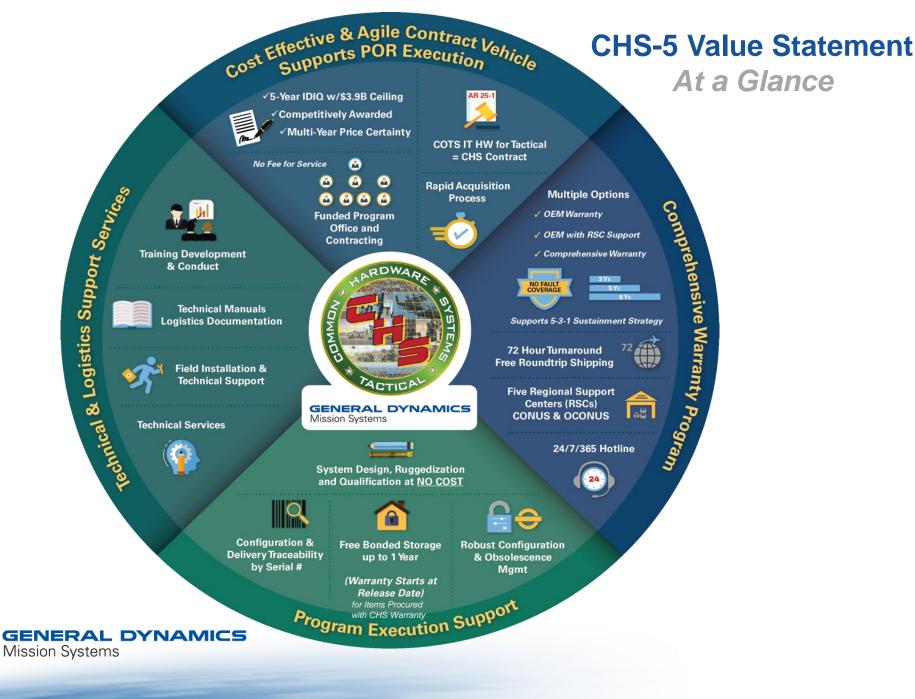
Products, Systems:

- Computing technologies
 - e.g., laptops, displays, hard drives, peripherals, etc.
- Networking & Communications technologies
 - e.g., servers, routers, switches, storage devices, GPS, gateways,, intercom solutions
- Integrated Mission Solutions
 - e.g., operational transit case systems, integrated shipboard racks, etc.
- Tactical radios, transceivers, Satcom products, vehicle installation kits, cUAS and Drones
- Commercial (V1), Semi-rugged (V1+) and Full-rugged (V2) solutions

Defined by: Over 25 years by meeting customers' critical mission requirements with unparalleled delivery performance & post-delivery support

GENERAL DYNAMICS







CHS-5 Value Statement

"The mandatory source for commercial IT hardware for tactical/operational requirements is CHS."

- AR 25-1 July 2019

CHS-5 Value Statement









- ✓ OEM Warranty
- **✓** OEM with RSC Support
- ✓ Comprehensive Warranty



3 Yr.

5 Yr.

8 Yr.

Supports 5-3-1 Sustainment Strategy

72 Hour Turnaround Free Roundtrip Shipping



Five Regional Support Centers (RSCs) CONUS & OCONUS



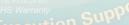


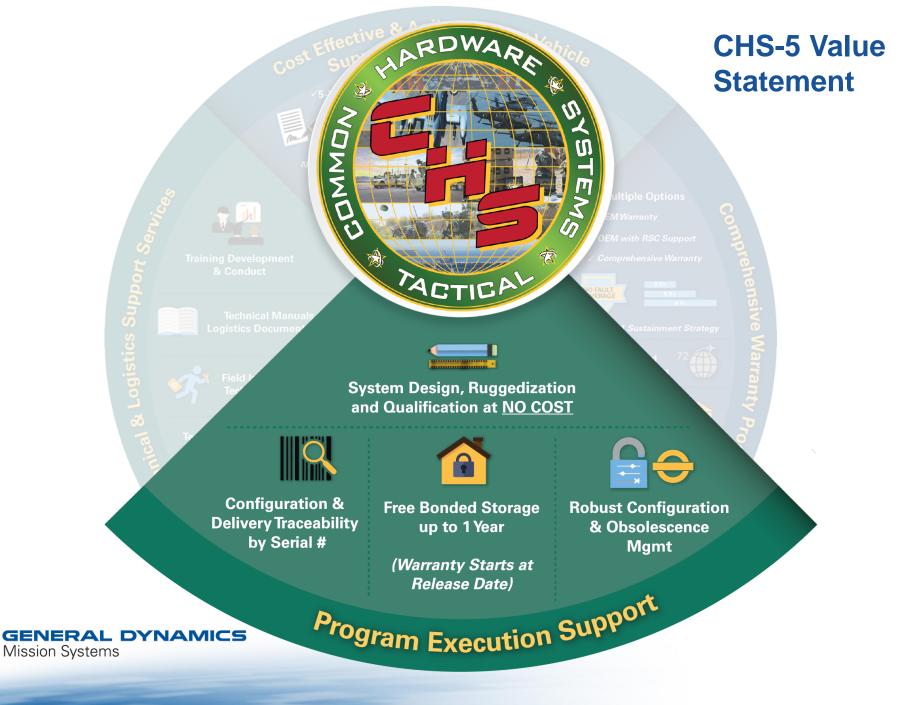




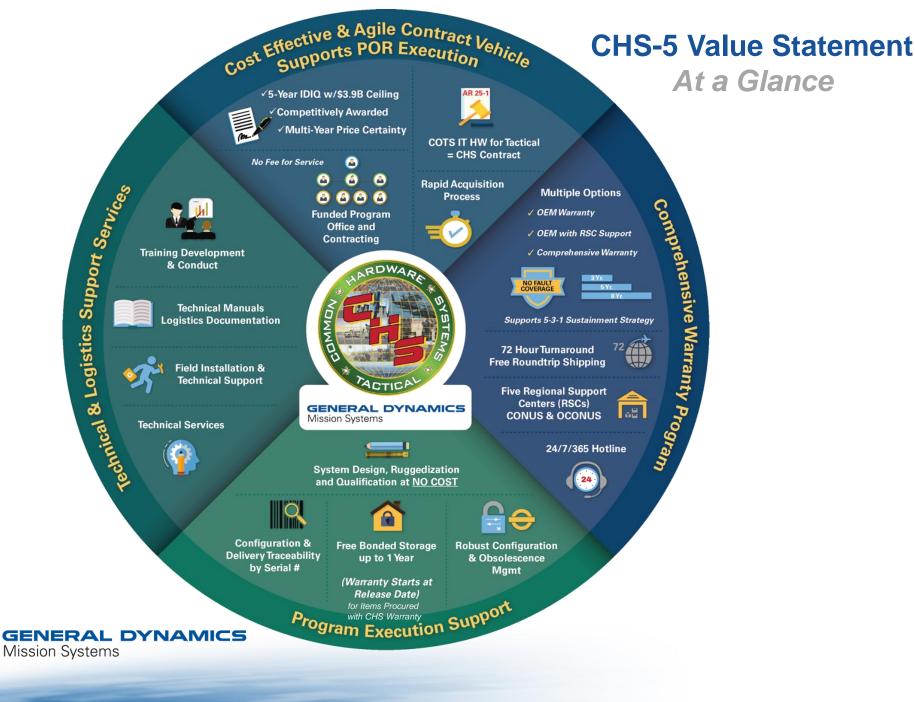
24/7/365 Hotline

GENERAL DYNAMICS



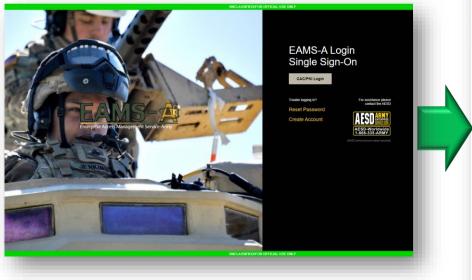


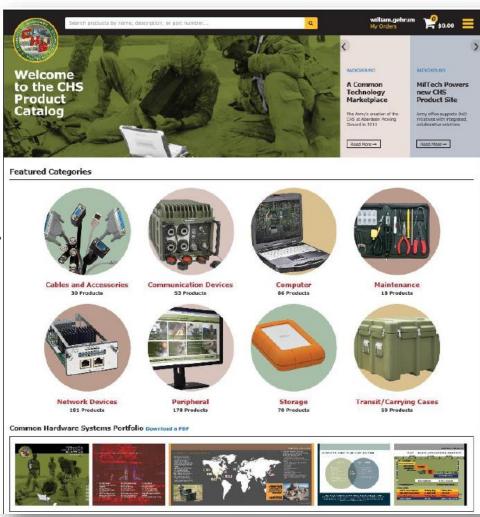
CHS-5 Value Statement rechnical & Logistics Support Services **Training Development** & Conduct **Technical Manuals Logistics Documentation** Field Installation & **Technical Support Technical Services GENERAL DYNAMICS** Mission Systems



Accessing the CHS-5 Product Catalog

https://chs.army.mil





CHS Basic Purchase Program

- Why: Recognizing that many tactical COTS IT consumers desire a rapid hardware acquisition channel that offers a 'basic' service level and a lower price point than previously available via CHS-5
- ➤ What: CHS-5 now offers a Basic Purchase option that:
 - a) Lowers the CHS hardware acquisition cost
 - b) Provides a streamlined ordering process (avoids catalog on-boarding activities & timeline)
 - c) Does not involve Agency Fees imposed by comparable contract vehicles
 - d) Continues to centralize performance responsibility to a single touch point (GDMS)
 - e) Provides heightened communication and flexibility during order fulfillment phase (vs comparable contracts)
 - f) Leverages proven processes & execution team to ensure on-time, quality deliveries & traceability
- ➤ **How:** The Basic Purchase option eliminates some traditional CHS services not utilized by consumers to arrive at a lower acquisition price point. Examples include:
 - a) Streamlined delivery order process: Basic Purchase products are not subject to the standard CHS Technical Insertion process prior to becoming available for order.
 - b) No unique spec development/configuration mgmt: Products procured & delivered to OEM part numbers.
 - c) Eliminates UID processing costs
 - d) All products are shipped to destination upon receipt: Eliminates additional warehousing & handling.
 - e) All orders warranted under OEM terms, without options for extended comprehensive warranty

GENERAL DYNAMICS

Basic Purchase Hardware Procurement Eligibility

• Eligible: All commercial V1, unmodified hardware <u>such as</u>:

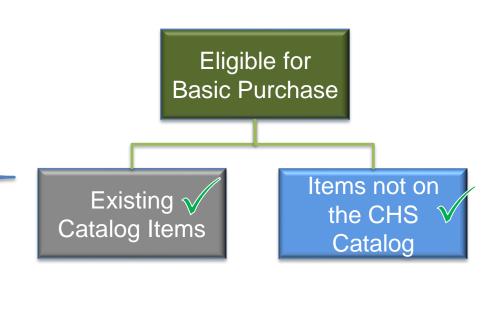


- ✓ Laptops
- √ Tablets
- ✓ Routers/Switches
- ✓ Servers
- ✓ Integrated Comms & Networking Solutions
- ✓ Network Appliances
- ✓ Hard Drives
- ✓ Handheld Devices
- ✓ Displays
- ✓ Phones
- ✓ Cables
- √ Keyboard/Mice
- ✓ Headsets
- ✓ Printers/Plotters
- ✓ Power Supplies
- ✓ Unpopulated Transit Cases

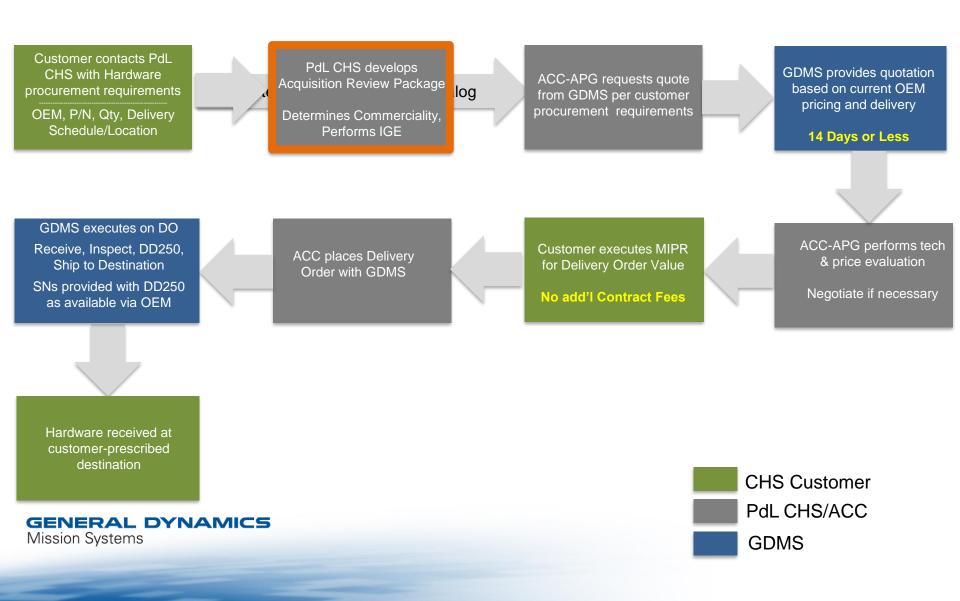
Ineligible:

- × Integrated assemblies such as Operational Transit Cases
- ➤ Populated Storage/Transit Cases
- × Installation Kits
- X Standalone software products
- × V2 or V3 solutions

GENERAL DYNAMICS



CHS Basic Purchase Ordering Process

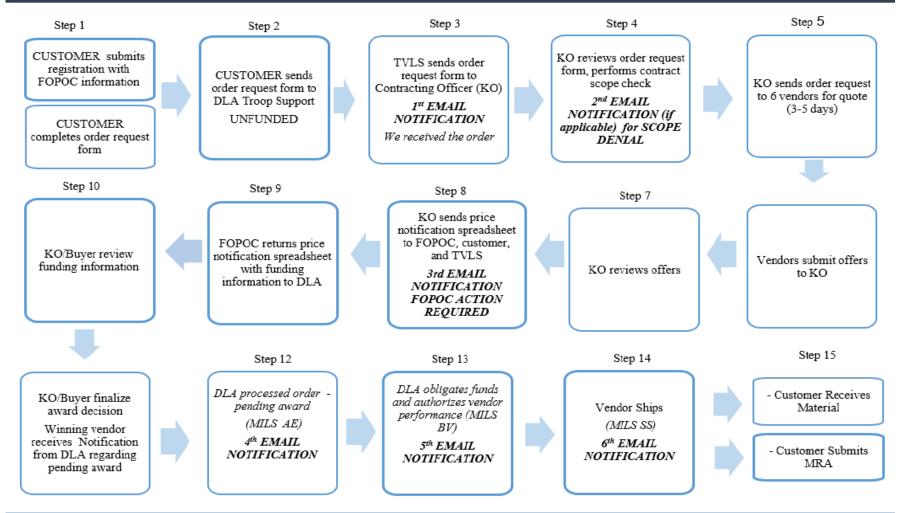




Order Process Flowchart



(each line item is reviewed independently)



GENERAL DYNAMICS

Mission Systems

* Source: DLA Troop Support Customer Guidelines Document

Service Level Comparison – CHS Basic Purchase vs. DLA



CHS Basic Purchase

- Customers have direct access to the GDMS team to communicate any unique order fulfillment requests in support of mission requirements, e.g., delivery modifications related to timing, quantity, locations
- Delivery schedules communicated during quoting process. Actively managed during execution.
- Access to single POC (GDMS) for real-time delivery order status updates
- Hardware is inspected & accepted prior to destination shipment via resident DCMA
- Application of mature Supply Chain Risk Management processes
- EULAs negotiated to acceptable government terms, protecting from undue liability exposure
- Serial numbers provided with DD250 documentation (if available via OEM markings)



DLA

* E-mail Notifications to be expected during an order process from orderplacement until order shipment:

1st Email Notification – we have received your order

2nd Email Notification (if applicable) – items were denied for contract scope

3rd Email Notification – Price Acknowledgement Spreadsheet sent to the customer and FOPOC

4th Email Notification - DLA processed the order and is pending award

5th Email Notification - DLA obligated funds and authorized vendor to perform

6th Email Notification – Vendor ships material

Customers responsible for posting Material Release Acknowledgement (MRA) to DoD FEDMALL upon receipt

CHS-5 Contact List

GENERAL DYNAMICS

Mission Systems

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GENERAL DYNAMICS

Mission Systems

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