Prices are in U.S. dollars
All Sectéra vIPer Universal Secure Phone models listed below are PSTN, IP and Fiber Capable.

<table>
<thead>
<tr>
<th>IDIQ CLIN</th>
<th>General Dynamics Part Number</th>
<th>DESCRIPTION</th>
<th>IDIQ Price</th>
<th>U.S. MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>8001</td>
<td>VIPF1000-XA</td>
<td>US National Sectéra vIPer Universal Secure Phone (without PSTN Connect)</td>
<td>$2,895</td>
<td>$2,895</td>
</tr>
<tr>
<td>8002</td>
<td>VIPF1000-XAMDM</td>
<td>US National Sectéra vIPer Universal Secure Phone (with PSTN Connect)</td>
<td>$2,995</td>
<td>$2,995</td>
</tr>
<tr>
<td>8003</td>
<td>VIPF1000-XAPT</td>
<td>US National Sectéra vIPer Universal Secure Phone (with PSTN Connect) with PTT Handset</td>
<td>$3,000</td>
<td>$3,000</td>
</tr>
<tr>
<td>8004</td>
<td>VIPF1000-XAPTMDM</td>
<td>US National Sectéra vIPer Universal Secure Phone (with PTT Connect) with PTT Handset</td>
<td>$3,100</td>
<td>$3,100</td>
</tr>
</tbody>
</table>

**U.S. Govt Promotions**

The following promotion allows current Sectéra vIPer Phone users to trade-in their “VIPC” model phone for a new “VIPF” fiber capable model phone at a discounted rate:

- **8005 VIPF1000-XA**
  - US National Sectéra vIPer Universal Secure Phone Fiber Capable Upgrade (without PSTN Connect) | $2,695 $2,695 |
  - STE Trade-in (Qty 200+) | $2,695 $2,695 |

- **8006 VIPF1000-XAMDM**
  - US National Sectéra vIPer Universal Secure Phone Fiber Capable Upgrade (with PSTN Connect) | $2,795 $2,795 |
  - STE Trade-in (Qty 200+) | $2,795 $2,795 |

- **8007 VIPF1000-XAPT**
  - US National Sectéra vIPer Universal Secure Phone Fiber Capable Upgrade (with PTT Connect) with PTT Handset | $2,800 $2,800 |
  - STE Trade-in (Qty 200+) | $2,800 $2,800 |

- **8008 VIPF1000-XAPTMDM**
  - US National Sectéra vIPer Universal Secure Phone Fiber Capable Upgrade (with PTT Connect) with PTT Handset | $2,900 $2,900 |
  - STE Trade-in (Qty 200+) | $2,900 $2,900 |

The following promotions allow customers to trade-in their STE phones or Sectéra Wireline/BDI Terminals for new vIPer phones. The discount is valid for an individual order of quantity 200 or more:

- **8009 VIPF1000-XA**
  - US National Sectéra vIPer Universal Secure Phone (without PSTN Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,695 $2,695 |

- **8010 VIPF1000-XAMDM**
  - US National Sectéra vIPer Universal Secure Phone (with PSTN Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,795 $2,795 |

- **8011 VIPF1000-XAPT**
  - US National Sectéra vIPer Universal Secure Phone (with PTT Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,800 $2,800 |

- **8012 VIPF1000-XAPTMDM**
  - US National Sectéra vIPer Universal Secure Phone (with PTT Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,900 $2,900 |

- **8013 VIPF1000-XA**
  - US National Sectéra vIPer Universal Secure Phone (without PSTN Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,695 $2,695 |

- **8014 VIPF1000-XAMDM**
  - US National Sectéra vIPer Universal Secure Phone (with PSTN Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,795 $2,795 |

- **8015 VIPF1000-XAPT**
  - US National Sectéra vIPer Universal Secure Phone (with PTT Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,800 $2,800 |

- **8016 VIPF1000-XAPTMDM**
  - US National Sectéra vIPer Universal Secure Phone (with PTT Connect) with PTT Handset STE Trade-in (Qty 200+) | $2,900 $2,900 |

- **8017 VIP/TPD**
  - Sectéra vIPer Trade-in/Upgrade Price Differential | $200 $200 |

**TalkSECURE™ (AES Only/ Non-Type 1)**

- **8034 VIPF5000-XAMDM**
  - TalkSECURE vIPer Universal Secure Phone (with PSTN Connect) | $2,995 $3,195 |

- **8035 VIPF5000-XA**
  - TalkSECURE vIPer Universal Secure Phone (without PSTN Connect) | $2,895 $3,095 |

**Warranty**

- **8036 VIPWARR01**
  - 1 Year Warranty Extension Sectéra/TalkSECURE | $150 $150 |

- **8037 VIPWARR02**
  - 3 Year Warranty Extension Sectéra/TalkSECURE | $400 $400 |

**Accessories**

- **8501 VIPFBRC01**
  - Sectéra vIPer Fiber Cable (for VIPF models only) | $60 $75 |

- **8502 VIPPPSTN01**
  - PSTN Connect (update IP vIPer to PSTN) | $269 $269 |

- **8503 1DGTDTDX01**
  - DTD Fill Cable for SWT, vIPer | $90 $115 |

- **8504 1DGTKSDX01**
  - KSD Fill Cable for SWT, vIPer | $75 $90 |

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Sectéra and vIPer are trademarks of General Dynamics.

June 2019

V14.4
### Sectéra® vIper™ Universal Secure Phone

#### U.S. Price List

<table>
<thead>
<tr>
<th>IDIQ CLIN</th>
<th>General Dynamics Part Number</th>
<th>DESCRIPTION</th>
<th>IDIQ Price</th>
<th>U.S. MSRP</th>
</tr>
</thead>
<tbody>
<tr>
<td>8505</td>
<td>VIPUPDC01</td>
<td>SW Update Cable for SWT, vIper</td>
<td>$40</td>
<td>$50</td>
</tr>
<tr>
<td>8506</td>
<td>VIPRJ45CA</td>
<td>Ethernet Cable for vIper Spare</td>
<td>$20</td>
<td>$30</td>
</tr>
<tr>
<td>8507</td>
<td>VIPHEADSET</td>
<td>External Headset</td>
<td>$195</td>
<td>$230</td>
</tr>
<tr>
<td>8508</td>
<td>VIPHSPTT</td>
<td>PTT Handset for vIper</td>
<td>$195</td>
<td>$230</td>
</tr>
<tr>
<td>8509</td>
<td>VIPHSSTD</td>
<td>Standard Handset for vIper Spare</td>
<td>$90</td>
<td>$105</td>
</tr>
<tr>
<td>8510</td>
<td>VIPFPWRSPLY</td>
<td>Power Supply for Fiber Capable vIper Spare (for VIPF and VIPC models only)</td>
<td>$100</td>
<td>$125</td>
</tr>
<tr>
<td>8511</td>
<td>VIPVRWRSPLY</td>
<td>Power Supply for vIper Spare (for VIPC models only)</td>
<td>$100</td>
<td>$125</td>
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<tr>
<td>8512</td>
<td>SWTPCUS</td>
<td>US Power Cable for SWT, vIper Spare</td>
<td>$20</td>
<td>$25</td>
</tr>
<tr>
<td>8513</td>
<td>SWTPCUK</td>
<td>UK Power Cable for SWT, vIper</td>
<td>$20</td>
<td>$25</td>
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<tr>
<td>8514</td>
<td>SWTPCEU</td>
<td>European Power Cable for SWT, vIper</td>
<td>$20</td>
<td>$25</td>
</tr>
<tr>
<td>8515</td>
<td>SWTPCAU</td>
<td>Australian / NZ Power Cable for SWT, vIper</td>
<td>$20</td>
<td>$25</td>
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</table>

#### Accessories

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Services

<table>
<thead>
<tr>
<th>SERVICES</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>VIPFXRR</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>$900</td>
</tr>
</tbody>
</table>

Prices for Foreign Governments purchasing direct are equal to IDIQ prices. Prices are subject to change.

1 All vIper models are PSTN, IP and Fiber capable. All vIper models include: (1) VoIP chassis with adjustable foot stand, (2) Ethernet cables, (1) power supply and cable, user manual and 2 year warranty. In addition, “PT” models include (1) Push-to-talk (PTT) handset with coiled cord. “MDM” models include (1) PSTN Connect adapter and (1) RJ-11 cable. To connect to a fiber network, a fiber cable is required (see VIPFBRC01). 2 Customer must provide the serial number of replacement unit (STE, SWT or vIper) at the time of ordering and agrees to submit destruction letters to GD within 180 days of vIper shipment. Customer shall be responsible for payment of the Trade-in Differential (P/N: VIP/TPD) in the event of non-compliance with these trade-in terms and time periods. 3 Offer is not valid with any other promotional discount. 4 One-time fixed price repair includes a 90-day workmanship/material warranty for the repair service performed.

### Submit contract/purchase order to the following contracting address:

<table>
<thead>
<tr>
<th>General Dynamics Mission Systems</th>
<th>Phone:</th>
<th>Fax:</th>
</tr>
</thead>
<tbody>
<tr>
<td>8201 East McDowell Road, MD 23112</td>
<td>781-410-9400</td>
<td>781-410-9863</td>
</tr>
</tbody>
</table>

Scottsdale, AZ 85257

Email: infosec@gd-ms.com

_Purchase Order remittance address:_ Must be on Purchase Order if applicable / Payment submission only.

<table>
<thead>
<tr>
<th>General Dynamics Mission Systems</th>
<th>TIN:</th>
</tr>
</thead>
<tbody>
<tr>
<td>c/o PNC Bank, N.A.</td>
<td>45-0484950</td>
</tr>
</tbody>
</table>

DUNS: 787800114

P.O. Box 640232

Cage Code: 1VPW8

Pittsburgh PA 15264-0232

P.O. Box 640232

_c/c PNC Bank, N.A._

<table>
<thead>
<tr>
<th>Phone:</th>
<th>Fax:</th>
</tr>
</thead>
<tbody>
<tr>
<td>814-410-9400</td>
<td>814-410-9863</td>
</tr>
</tbody>
</table>

### Terms of Sale

1. All sales are subject to the then current General Dynamics applicable Standard Terms and Conditions of Sale.

### COMSEC Requirements

1. Sectéra units must ship to an approved COMSEC address or if applicable, a DODAAC PBO address. Provide a valid address, to include account, Custodian’s name, and telephone number. Note additional Mark-For information separately if needed.

2. End User and/or U.S. Government contract number must be noted on the purchase order.

### Military Interdepartmental Purchase Requests (MIPR): Contact agency Business at (410) 854-6851 for instructions on submitting MIPRs or visit the government sponsored site at [www.iad.gov/securephone](http://www.iad.gov/securephone) to download MIPR instructions.

Note: Each Sectéra vIper phone, soft phone, or other end point system that connects to a Cisco Unified Communications Manager (CUCM) 7.15 (or 8.0) requires a license to authorize such connection to the CUCM (a “User Connect License (ULC)” (formerly, “Device License”). The User Connect License must be purchased from Cisco (or authorized resellers) in the form an Enhanced User License or, if the device includes video, a Desktop Video License. An Adjunct License is required for each additional device assigned to the same user or deployed in one hotel guest room. Please contact Cisco for more information.

Sectéra and vIper are trademarks of General Dynamics.

June 2019